

No. CC20230203ELE

February 24, 2023

Re: Clarification of the changes in operation performance for the year ended 31 December 2022

Attn: The President
The Stock Exchange of Thailand

Cal-Comp Electronics (Thailand) Plc. ("the Company") would like to submit the analysis performance for the year ended 31 December 2022 compared to the year ended 31 December 2021 as follow:

1. Sales revenues

For the year 2022, the Company's sales revenue was USD 4,859.13 million (or equivalent to Baht 171,491.77 million), which increased by 23.84% as compared to the previous year.

The increased sales revenue was mainly derived from the smart wearable devices and other computer peripherals products as compared to the previous year.

2. Cost of sales

For the year 2022, the Company's cost of sales was USD 4,639.46 million (or equivalent to Baht 163,724.75million) or 95.48% of sales revenue, which increased from 94.92% of sales revenue in the previous year. The gross margin for the year 2022 decreased from 5.08% to 4.52% as compared to the same period in the previous year.

The decreased gross profit margin was mainly derived from the increased sales demand from some new products which may not yet breakeven as compared to the previous year.

3. Selling and Administrative Expenses

For the year 2022, the Company's SG&A expenses were USD 149.62 million (or equivalent to Baht 5,249.32 million) or 3.08% of the total sales revenue, which decreased from 4.09 % of the total sales revenue in the previous year.

The SG&A was mainly in related to the consolidated expense of supporting the Company itself and its overseas subsidiaries as well as marketing and managing expense to support existing customers.

4. Financial Cost

For the year 2022, the Company's financial cost was USD 36.76 million (or equivalent to Baht 1,311.33 million), which increased by 183.73% from USD 12.95 million (or equivalent to Baht 410.55 million) in the previous year as compared.

The increased financial cost was mainly in related to the support of the Company's operation as well as the impact by an average higher interest rate as compared to the previous year.

5. Net Profit

For the year 2022, the Company's net profit was USD 22.34 million (or equivalent to Baht 785.45 million), which increased by 97.48% from USD 11.31 million (or equivalent to Baht 361.63 million) in the previous year as compared. The Company's net profit margin over total revenue has increased from 0.29% to 0.46% as compared to the same period in the previous year.

The increased net profit for the year 2022 was mainly in related to the increased sales revenue as well as overall improved business management even during the pandemic situation as compared to the previous year.

Please be informed accordingly

Sincerely Yours,

(Mr. Khongsit Choukitcharoen)

Managing Director