



บริษัท ไอ.ซี.ซี. อินเตอร์เนชั่นแนล จำกัด (มหาชน)

530 ซอยสาธุประดิษฐ์ 58 แขวงบางโพงพาง เขตยานนาวา กรุงเทพฯ 10120 โทรศัพท์: (02) 293-9000, 293-9300
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Ref. (Kor) Bor Chor. 005/2566

February 24, 2023

Subject 1. Submission of copy of audited 2022 financial statements
2. Management Discussion and Analysis for the year, ended December 31, 2022

Attention: Director and Manager of the Stock Exchange of Thailand

Enclosure: Copy of the audited 2022 financial statements

Attached herewith please find a copy of the audited 2022 financial statements along with the Notes of Management Discussion and Analysis for the year, ended December 31, 2022. It is noted that the net profit for the year amounted to THB 612.10 million, compared to the net profit of THB 114.04 million for the year ended December 31, 2021, the net profit increased by 436.74 percent due to the following reasons:

1. The Company and its subsidiaries revenue from sales amounted to THB 8,479.12 million, an increase of THB 1,676.56 million or 24.65 percent compared with 2021 which stood at THB 6,802.56 million due to the current situation and the continual government's economic stimulation measures in many aspects that allowed The Company to be able to return to business as usual, and the increasing of revenues as a consequence.
2. The Company and its subsidiaries gross profit was THB 2,552.46 million, an increase of THB 610.90 million or 31.46 percent compared to gross profit of THB 1,941.56 million in 2021.
3. The Company and its subsidiaries had other revenue of THB 976.96 million, an increase of THB 336.80 million or 52.61 percent compared with 2021 which stood at THB 640.16 million due to the estate-selling profit amounted to THB 392.65 million and the decreasing of Dividend income amounted to THB (39.26) million.
4. The Company and its subsidiaries sales and administration expenses was THB 2,879.82 million which, when compared to THB 2,414.94 million in 2021, increased by THB 464.88 million or 19.25 percent. The increase of sales expenses amounted to THB 383.33 million varied as sales increase while the increase of administration expenses amounted to THB 81.55 million due to the Government's measures, that were announced in 2021 to help lightening business expenses burden, had ended. Concurrently, The Company still maintained measures of cutting down inefficient



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operational costs, non-contributed costs to the growth of sales and personnel cost, along with utilizing existing personnel more effectively.

5. As a result of the aforementioned factors, the Company's net profit for the year 2022, ended December 31, 2022 increased by THB 498.06 million or 436.74 percent.

Thank you for your attention and please kindly disseminate this information to all shareholders and investors accordingly.

Yours Sincerely,

(Mr. Thamarat Chokwatana)

President and Executive Chairman