



No. SAM-001 / 2023

February 24, 2023

Re : The Management's Discussion and Analysis on the Company's Operating Results based on the Financial Statements for the year 2022.

The Stock Exchange of Thailand

Samchai Steel Industries, Pcl. ("The company") would like to clarify on the operation

1. The company had sales revenue of 4,606.52 million baht, an increase of 478.07 million baht or 11.58 percent from the previous year due to more customers ordering products from the company. because customers have confidence in the company's reputation And together with steel prices in the world market rose.
2. Cost of sales amounted to 4,354.63 million baht, an increase of 550.24 million baht or 14.46 percent from the previous year, in line with higher sales.
3. From the 2nd reason, the company had a gross profit of 252.32 million baht, a decrease of 104.37 million baht or 29.26% from the previous year. Selling and administrative expenses were 110.48 million baht, a decrease of 8 million baht from the previous year. or 6.75 percent, which is in line with the Company's cost reduction policy.
4. Financial costs amounted to 37.06 million baht, a decrease of 0.32 million baht from the previous year, or 0.86 percent, due to a shorter credit utilization cycle.
5. From the above data, the company has a net loss of the year 2022 in the amount 160.71 million baht. Some machines have stopped using it and there are indications that the machine may cause inferiority because it does not run the machine for a long time. In order to meet the 36th accounting standards regarding the impairment of assets The Company's management Considering it, it was seen that the impairment should be adjusted.

Yours sincerely,

(Mr. Varoonchai Leekanchanakorn)
Managing Director