

Re: Management Discussion and Analysis for Quarter 1 ended March 31, 2023

To: The President

The Stock Exchange of Thailand

Dynasty Ceramic Public Company Limited (“The Company”) would like to submit the Company and its subsidiaries Reviewed Financial Statements and Consolidated Financial Statements for the Quarter 1/2023 ended March 31, 2023 and clarify the operating results for the Quarter 1/2023 compared with the same period of last year as follows:

Operating results of the consolidated financial statements

Statement of Comprehensive Income	Q1/2023		Q1/2022		% Increase (Decrease)
	Million Baht	%	Million Baht	%	
Revenue from sales	2,214.8	100.0%	2,394.7	100.0%	-7.5%
Cost of sales	(1,388.8)	-62.7%	(1,335.4)	-55.8%	4.0%
Gross profit	826.0	37.3%	1,059.3	44.2%	-22.0%
Other income	13.4	0.6%	23.1	1.0%	-42.1%
Distribution costs	(204.6)	-9.2%	(212.0)	-8.9%	-3.5%
Administrative expenses	(202.6)	-9.2%	(198.6)	-8.3%	2.0%
Finance costs	(7.3)	-0.3%	(3.5)	-0.1%	108.6%
Profit (loss) before income tax	424.9	19.2%	668.4	27.9%	-36.4%
Income tax	(85.1)	-3.8%	(134.0)	-5.6%	-36.5%
Total profit (loss) income for the period	339.8	15.4%	534.4	22.3%	-36.4%
Other profit (loss) comprehensive income for the period, net of tax	-		-		
Total profit (loss) comprehensive income for the period	339.8	15.4%	534.4	22.3%	-36.4%
Profit (loss) attributable to :					
Owner of the Company	339.6	15.4%	534.3	22.3%	-36.4%
Non-controlling interests	0.2	0.0%	0.1	0.0%	66.7%

First Quarter 2023 operating result ending 31 March 2023 comparing with the same period of the previous year. Total income 2,214.8 million baht decreased 179.9 million baht or 7.5 percent from sales volume of 13.7 million square meters, a decrease of 8.2 percent average selling price slightly decreased of 0.6 percent. The average production volume of 12.5 million square meters or a decrease of 5.9 percent, resulting in a gross profit margin of 37.3 percent, decrease from the previous year with a gross profit of 44.2 percent, other income of 13.4 million

baht decreased 9.7 million baht or 42.1 percent. Rental space revenue in outlets decreased 5.7 million baht or 33.2 percent, cost of distribution decreased by 7.4 million baht, or 3.5 percent from declining of sales. Administrative expense increased 4.0 million baht, or 2.0percent from part of the electricity cost that has FT adjustment causing the electricity cost increase from quarter 1/2022 in amount of 2.5 million baht or 37.2 percent. Financial cost increased 3.8 million baht or 108.6 percent from short-term loan account increased 750 million baht. Income tax expenses decreased by 48.9 million baht or 36.5 percent from the decreased profit. This resulted in a total net profit of 339.8 million baht, divided into Non-controlling interests of 0.2 million baht, the remaining profit attributable to Owner of the Company totaled 339.6 million baht, and decrease of 194.7 million baht from the previous year or 36.4 percent with earning per share of 0.037 baht per share.

Financial Position

Statement of Financial Position	As of 31 Mar 2023		As of 30 Dec 2022		% Increase
	Million Baht	%	Million Baht	%	(Decrease)
Total Asset	9,726.0	100.0%	9,386.1	100.0%	3.6%
Total Current Assets	2,762.7	28.4%	2,797.9	29.8%	-1.3%
Total Non-Current Assets	6,963.3	71.6%	6,588.2	70.2%	5.7%
Total Liabilities	3,476.6	35.7%	3,376.1	36.0%	3.0%
Total Current Liabilities	2,707.4	77.9%	2,647.3	78.4%	2.3%
Total Non-Current Liabilities	769.2	22.1%	728.8	21.6%	5.5%
Total Shareholders'Equity	6,249.4	64.3%	6,009.9	64.0%	4.0%

Total Assets of the company and its subsidiaries as of 31 March 2023 amounted 9,726.0 million Baht, increased from the total asset of the company and its subsidiaries at 31 December 2022 of 339.9 million Baht or 3.6 percent from Total Current Assets decreased 35.2 million baht or 1.3 percent, Total Non-Current Assets increased 375.1 million baht or 5.7 percent from Property, plant and equipment increased 313.1 million baht or 5.4 percent, mainly from buying land for outlets construction and right –of-use asset increased 58.6 million baht or 9.8 percent from transportation leasing agreement of new outlets to replace expired agreement.

Total Liabilities of the company and its subsidiaries as of 31 March 2023 amounted in 3,476.6 million Baht increased from the end of 2022 amounted 100.5 million Baht or 3.0 percent from Current Liabilities 60.1 million baht or 2.3 percent due to short-term loan decreased of 305.0 million Baht or 19.4 percent. Trade and other current payables increased by 275.2 million baht, or 34.0 percent, partly from the accrued dividend in quarter 4/2022 of 100.4 million baht due on April 27, 2023. Accrued income tax increased 80.0 million Baht or 55.0 percent. It was the income tax portion of Quarter 1/2023. Non-Current Liabilities increased 40.4 million baht or 5.5 percent from liabilities under the transportation lease agreement of new outlets to replace expired agreement of 46.2 baht or 10.0 percent.

Total shareholder's equity of the company and its subsidiaries as of 31 March 2023 amounted in 6,249.4 million Baht, increased from the end of 2022 amounted 239.5 million Baht or 4.0 percent from mostly the unappropriated profit increased by 239.2 million baht or 7 percent, increased from the Company's total comprehensive income in Q1/2023 of 339.6 million baht and a decrease of 100.4 million baht from dividend in Quarter 4/2022.

Together with this analysis, the Company also submitted the reviewed financial statements for the Quarter 1/2023 through the electronic media of SET.

Yours sincerely,

Mr. Maruth Saengsastra
Chief Executive Officer

Secretary Office
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