

Clarification of Operating Results and Financial Position
D.T.C. Industries Public Company Limited and Subsidiary Companies
For the period ended March 31, 2023

D.T.C. Industries Plc. and subsidiary companies have the total sales for the three months period March 31, 2023 amounting to 32.90 million baht. (2022: amounting to 29.66 million baht). Revenue has increased by 5.65 million baht (ratio 19.05%) due to sale revenue increased by 4.34 million baht, other incomes increased 1.18 million baht. Rental income increased by 0.13 million baht. Total revenue increased by 5.65 million baht.

Cost of sales for the three months ended March 31, 2023 amounting to 22.47 million baht. (2022: amounting to 21.52 million baht) The cost of sales increased by 0.95 million baht, representing a gross margin for the three months 35.87% (2022: ratio 20.90%). The cost was reduced as a result of raw materials used and production expenses increased by 1.11 million baht. Back up inventory deteriorated decreased 0.74 million baht. Provision for discounted products increased 0.12 million baht. Salaries and wages expenses decreased by 0.09 million baht. Electricity bills increased by 0.48 million baht. Service costs increased by 0.07 million baht. Total cost increased by 0.95 million baht.

Distribution expense (Selling expense) for the three months ended March 31, 2023 amounting to 4.65 million baht. (2022: amounting to 4.80 million baht) selling expense decreased by 0.15 million baht due to salary and welfare decreased by 0.09 million baht. Other expenses decreased by 0.06 million baht.

The cost of administration for the three months ended March 31, 2023 amounting to 4.85 million baht (2022: amounting to 6.66 million baht), administrative expense decreased to 1.81 million baht. Due to cost improvements in advance foreign travel expenses are expenses decreased by amount of 1.52 million baht. Salary and welfare decreased by 0.11 million baht. Other expenses decreased by 0.18 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit for the three months ended March 31, 2023, net profit amounting to 2.44 million baht (2022 : net loss of 3.19 million baht.) the net profit for the three months increased to 5.63 million baht.

The net profit per share for the three months ended March 31, 2023 amounting to 0.24 million baht. (2022 : net loss amounting 0.32 baht) the net profit per share for the three months ended increased 0.56 baht .

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