



No. SAM-005 / 2023

May 15, 2023

Re : The Management Discussion and Analysis For the quarterly financial statements 1/2023

The Stock Exchange of Thailand

Samchai Steel Industries Public Company Limited (the “Company”) would like to clarify the reason for the difference in operating results for the 1st quarter of 2023 ended March 31, 2023 compared to the same period of 2022. the following:

1. The company had sales revenue of 1,510.31 million baht, an increase of 340.91 million baht or 29.15 percent from the previous year due to more customers ordering products from the company. because customers have confidence in the company's reputation It was the result of the audit of the Revenue Department that did not find that the company There are products that are exported and brought back into the country to be re-exported in any way.
2. Cost of sales amounted to 1,455.55 million baht, an increase of 370.63 million baht or 34.16 percent from the previous year, in line with the increase in sales.
3. From the 2nd cause, the company had a gross profit of 55.88 million baht, a decrease of 34.28 million baht or 38.02% from the previous year. Administrative expenses were 28.42 million baht, an increase of 1.96 million baht or 100% from the previous year. 7.41 per cent, in line with the increase in sales.
4. Financial costs amounted to 10.22 million baht, an increase of 1.38 million baht from the previous year or 15.61 percent due to rising interest rates.
5. Based on the above information, the company has a net profit for the first quarter of 2023 in the amount of 9.07 million baht.

Yours sincerely,

(Mr. Varoonchai Leekanchanakorn)

Managing Director