

No. Demco AC003/2023

May 12, 2023

Subject : The company's operating result for the quarter 1/2023

To : The president,
The Stock Exchange of Thailand.

Demco Public Company Limited would like to inform you herewith the company financial result for the quarter 1/2023 according to the company's consolidated financial statements for the three-month period March 31, 2023. The conclusions are as follow:

Operating Performance:

1. Revenues: The total revenues of the quarter 1/2023 was Baht 433.06 million increasing of Baht 46.98 million or 12.17% compared to Baht 386.08 million of the quarter 1/2022 due to the increase in services business revenues and dividend income.

1.1 The service business revenues of the quarter 1/2023 was Baht 387.32 million increasing of Baht 64.65 million or 20.04% compared to Baht 322.67 million of the quarter 1/2022. The significant increases were Distribution, Construction and Renewable Energy revenues and the decrease was Substation revenue.

1.2 The sale business revenues of the quarter 1/2023 was Baht 30.72 million decreasing of Baht 28.54 million or 48.16% compared to Baht 59.26 million of the quarter 1/2022. The decrease was Steel Structure Tower revenues.

1.3 The other income of the quarter 1/2023 was Baht 15.02 million increasing of Baht 10.87 million or 261.93% compared to Baht 4.15 million of the quarter 1/2022. The increase was the Dividend income.

2. Gross loss: of the quarter 1/2023 was Baht 1.14 million decreasing of Baht 4.53 million or 79.89% compared to Baht 5.67 million of the quarter 1/2022.

2.1 The gross profit of service business: the gross profit of the quarter 1/2023 was Baht 19.35 million (5.00% of revenues) compared to the gross loss of the quarter 1/2022 was Baht 11.15 million (3.46% of revenues), the gross profit increased Baht 30.50 million. The significant increases was Substation service.

2.2 The gross profit and loss of sale business: the gross loss of the quarter 1/2023 was Baht 20.49 million (66.70% of revenues) compared to the gross profit of the quarter 1/2022 was Baht 5.48 million (9.25% of revenues), the gross profit decreased Baht 25.97 million. The significant loss increases were higher in raw material cost (Steel and Zink) of Steel Structure Tower and highly competitive market.

3. Selling and administrative expenses of the quarter 1/2023 was Baht 66.97 million decreasing of Baht 3.18 million or 4.53% compared to Baht 70.15 million of the quarter 1/2022.

4. Net loss: of the quarter 1/2023 was net loss Baht 25.54 million decreasing of Baht 41.47 million compared to the net loss was Baht 67.01 million of the quarter 1/2022. The significant decreases were profit of service business and profit sharing from investment.

5. The projects still being under construction (not yet delivered to the owner) May 12, 2023 are as follows;

	Quantity (Projects)	Amount (Million Baht)
Power Electrical Engineering System	77	2,781.59
Telecommunication & Signaling	20	215.40
Renewable Energy Project	6	27.45
Total	103	3,024.44

Consolidated Financial Position

Current assets as of March 31,2023 was Baht 1,526.14 million decreasing of Baht 352.74 million or 18.77% compared to Baht 1,878.88 million as of December 31, 2022. The significant changes were the decrease in Baht 373.06 million of Trade and other current receivables and the increase in Baht 14.49 million of Inventory and Baht 9.92 million of current contract assets.

Non-current assets as of March 31,2023 was Baht 5,071.65 million decreasing of Baht 11.30 million or 0.22% compared to Baht 5,082.95 million as of December 31, 2022. The significant decreases were Baht 15.79 million of restricted deposit at financial institution and Baht 13.64 million of property, plant and equipment whereas increase in Baht 18.47 million of right of use assets.

Current liabilities as of March 31,2023 was Baht 2,148.46 million decreasing of Baht 379.73 million or 15.02% compared to Baht 2,528.19 million as of December 31, 2021, The significant decreases were Baht 183.42 million of Bank overdrafts and Short-term loans, Baht 200.56 million of Trade and other current payables.

Non-current liabilities as of March 31,2023 was Baht 390.25 million increasing of Baht 38.67 million or 11% compared to Baht 351.58 million as of December 31, 2022. The significant increases were Baht 20.19 million of Long-term loan and Baht 15.76 million.

Shareholders' equity as of March 31,2023 was Baht 4,059.10 million decreasing of Baht 22.96 million or 0.56% compared to Baht 4,082.06 million as of December 31, 2022. The significant decreases was operating results for the period quarter 1/2023

Please be informed accordingly,

Yours sincerely,

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MR.Surabot Visutimatakul
Executive Vice President
(Accounting, Finance and Budget Division)