FAC/23-022

May 15, 2023

Subject: Management Discussion and Analysis for the 1st Quarter, ending March 31, 2023

To: The Director and Manager

             The Stock Exchange of Thailand

Qualitech Public Company Limited and Subsidiaries hereafter refer as (the "Company") would like to clarify the Company's operating results of the quarter 1/2023 ended March 31, 2023. The Company had the net loss of 3.37 million Baht, decreased by 6.14 million Baht or 221.55% from the same period last year as following details.

- The quarter 1/2023 the company had the revenue from sales and services was 106.72 million Baht increased from the same period last year by 12.64 million Baht or 13.44%. The revenues were from non-destructive testing services and plant inspection & industrial services.

- Cost of sales & services was 74.35 million Baht increased from the same period last year by 3.26 million Baht or 4.59% because the Company has to supplies consumables for sales and service to customers.

- Distribution costs and administrative expenses was 34.68 million Baht increased from the same period last year by 14.54 million Baht or 72.21% due to incremental personnel of support staff and the management from the management restructuring to find opportunities to expand the business. In addition, consultants were hired to find new businesses and set aside more allowance for expected credit losses of trade accounts receivable.

- The Company has recorded share of loss 1.44 million Baht of operating results from an associated company that the Company has invested in the proportion of 49%.

Please be informed accordingly.

Yours sincerely,

(Mr.Thitiwat Teerakulthanyaroj)

The Company's Secretary