

AD 08/2023

May 15<sup>th</sup>, 2023

Subject Management's Discussion and Analysis of Business Performances for covering the first quarter 2023 ending on March 31, 2023.

Attn. The President of the Stock Exchange of Thailand.

According to Salee Colour Public Company Limited ("COLOR") report a financial statement for the first quarter of 2023 ending March 31, 2023 to the Stock Exchange of Thailand, the company performances resulted as to NET LOSS 5.26 Million THB and increased by 19.42 Million THB, comparing to the same period of last year which has NET PROFIT 14.16 Million THB equivalent to 137% net loss increased.

Company would like to summarize the highlights and results for the first quarter of the year 2023 ended March 31, 2023 as follows: -

1. Company achieved 287 Million THB of total revenue during the first quarter 2023, which decreased to 46 Million THB. This was lower than the amount revenue comparing to last year 2022 total of 333 Million THB the equivalent of 14% decreased. The Masterbatch segment revenue decreased by 71.53 Million THB, comparing to the same period of last year due to decrease of product demand in the market and economic downturn. The company achieved 25.63 Million THB of total revenue from renewable energy segment comparing to the same period of last year.
2. Company had 246 Million THB of Cost of sales and services in First quarter 2023 decreased by 23.62 Million THB comparing to the same period of last year 2022 which has Cost of sales of 269 Million THB the equivalent to 9% decreased. The adjustment of the price is due to main raw materials and higher energy costs increase comparing to the same period of last year.
3. Company, Selling General and Administrative (SG&A) during the first quarter of the year 2023 had a total expense of 45.5 Million THB which decreased by 1.5 Million THB, comparing to the same period of last year SG&A which was 47 Million THB with an equivalent of 3% decreased, the decrease was from domestic sales volume and exporting products to foreign countries.
4. Company had 2.34 Million THB of interest increased by 0.58 Million THB, comparing to the same period of last year which has an interest rate of 1.76 Million THB which is equivalent to 33% increased, This increase are from Long-term loans of financial institutions to invest in solar rooftop installation to reduce energy costs in production.

Please be informed accordingly.

Your sincerely,

Mr. Peerapun Chivapornthip

Managing Director

Salee Colour Public Company Limited