



LTR.SEA 094/2566

11 May 2023

Subject: Management Discussion and Analysis for Quarter 1 ended 31 March 2023

ATTN: The Director and Manager

The Stock Exchange of Thailand

Sea Oil Public Company Limited (the “Company”) would like to clarify operating results of the Company and subsidiaries for Quarter 1/2023 ended 31 March 2023 below:

Unit: Million Baht

Statement of Comprehensive Income (Unit: Million Baht)	For Quarter 1		
	2023	2022	% Increase / (Decrease)
Revenue from sales services and rental	4,663.29	4,380.86	6.45
Gross Profit	122.83	71.91	70.81
Other Income	1.09	5.20	(79.04)
Selling and Administrative Expenses	(85.62)	(80.93)	5.80
Other gains (losses), net	(0.29)	9.04	(103.21)
Finance costs	(5.24)	(3.95)	32.66
Share of profit from a joint venture	70.74	101.11	(30.04)
Net profit (loss) for the period	97.92	103.28	(5.19)
Profit (loss) attributable to:			
Owners of the Company	97.87	100.57	(2.68)
Non-controlling interests	0.05	2.71	(98.15)

Overview of the Business Operation of Quarter 1 ended 31 March 2023

The Statement of Comprehensive Income of the Company and its subsidiaries had a net profit at the amount of 97.92 million baht, decreasing by 5.36 million baht or 5.19%, compared to the same quarter of the previous year which consisted of the net profit of owners of the Company at the amount of 97.87 million baht and net profit of non-controlling interests at the amount of 0.05 million baht. The main causes were as follows:

Share of Profit from a Joint Venture

The Company and its subsidiaries recognized share of profit from the joint venture, Pan Orient Energy (Siam) Limited, at the amount of 70.74 million baht, decreasing 30.04% compared to the same quarter of the previous year. Due to the significant decrease in world crude oil of 19.07% in the Q1/2023 compared to the same quarter of the previous year

Revenue

The Company and its subsidiaries had Total revenue from sales services and rental income at the amount of 4,663.29 million baht, increasing 6.45%, compared to the same quarter of the previous year, as mainly resulted from the increase in oil trading revenue by sales volume increasing 15.69% compared to the same quarter of the previous year.

Gross Profit

The Company and its subsidiaries had a Total Gross profit of Baht 122.83 million, increased by 70.81%, compared to the same quarter of the previous year and the gross margin increased compared to the same quarter of the previous year due to the increase of oil trading volume form expanding overseas market in Asia

Selling and Administrative Expenses

The Company and its subsidiaries had a selling and administrative expenses the amount of 85.62 million baht, increasing by 5.80%, compared to the same quarter of the previous year due to the increase from employees and marketing expenses from expanding domestic and international markets.

Other gains (losses), net

The Company and its subsidiaries had a other gains net the amount of 0.29 million baht, losses increasing by 103.21%, compared to the same quarter of the previous year because of loss from oil derivatives of oversea subsidiary.

Finance costs

The Company and its subsidiaries had a finance costs in the amount of 5.24 million baht increasing 32.66% compared to the same quarter of the previous year because of interest shot-term loan of oversea subsidiary to financial institution.

Statement of Financial Position

Unit: Million Baht

Statement of Financial Position (Unit: Million Baht)	Consolidated FS		
	31 March 2023	31 December 2022	% Increase/ (Decrease)
Current assets	2,520.17	2,384.84	5.67
Non-current assets	1,334.73	1,179.32	13.18
Total assets	3,854.90	3,564.16	8.16
Current liabilities	1,612.87	1,412.83	14.16
Non-current liabilities	36.03	30.06	19.86
Total liabilities	1,648.90	1,442.89	14.28
Equity attributable to owners of the Company	2,193.25	2,097.54	4.56
Non-controlling interests	12.75	23.73	(46.27)
Total equity	2,206.00	2,121.27	3.99

Assets

The Company and its subsidiaries had total assets of 3,854.90 million baht, increasing by 290.74 million baht or 8.16% compared to ended of year 2022, due to an increase of Current assets at the amount of 135.33 million baht or 5.67%, from the increase of cash from an expansion of oil-trading business.

Liabilities

The Company and its subsidiaries had total liabilities of 1,648.90 million baht, increasing by 206.01 million baht or 14.28% compared to ended of year 2022 due to an increase in Current liabilities from the increase of Trade account payables due to the expansion oil trading business.

Shareholders' Equity

The shareholders' equity of the Company and its subsidiaries 2,206.00 million baht, consisting of the owners of the company at the amount of 2,193.25 million baht and non-controlling interests at the amount of 12.75 million baht. The total shareholders' equity increased from ended of 2022 to the amount of 84.73 million baht or 3.99% from the total increased comprehensive income of the period.

Please be informed accordingly,

Sincerely Yours,

(Miss Neeracha Panboonhom)
President and Chief Executive Officer