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Management Discussion & Analysis of Business Operation

For the first quarter ended 31<sup>st</sup> March 2023

Significant event in 1Q/23 and after Reporting Period

1. Full period share of profit from investments in subsidiaries and an associate recognition from Romklao wind farm (Winchai), Wind power plant in Mukdahan, Thailand, PPAe of 45.0 MW. Which the Company invested 25.0% shared in March 2022.
2. In April 2023, The Company have been awarded renewable energy power producers in Thailand total 170.5 MW (Solar farm 154.5 MW and Wind farm 16.0 MW).

The Company's summarized performance in Quarter 1 2023, The company's revenue increased from better performance than last year from solar farm of SPN project and full period recognition from share of profit from investments in subsidiaries and an associate from Windchai project. However, revenue from sale electricity in Japan decreased comparing to the same period last year. Mainly from The Company divested Hidaka project in June 2022 and electricity production decreased from others Japan project. In addition, consolidated financial costs increased owing to the recognition of interest expenses of the new commercial operation projects, resulted to core operating profit decrease from 294.6 million Baht in Quarter 1 2022 to 266.5 million Bath in Quarter 1 2023. But The Financial statement to be more strenght, D/E ratio was 1.52 times at the end of Quarter 1 2023. As a result, the Company has Finance capability and subficient fund for further investment.

## Financial statement

Consolidated Financial Statement (Unit: MTHB)			Q1/22	Q4/22	Q1/23	QoQ	YoY
<b>Revenues</b>							
Revenue from sales	847.7	689.8	758.2	9.9%	-10.6%		
Revenue from services	7.3	8.2	3.1	-61.7%	-57.3%		
Other income	3.4	23.8	35.1	47.7%	920.9%		
<b>Total revenues</b>	<b>858.5</b>	<b>721.7</b>	<b>796.4</b>	<b>10.3%</b>	<b>-7.2%</b>		
<b>Cost of sales and services</b>							
Administrative expenses	96.8	125.8	96.6	-23.2%	-0.2%		
Share of profit from investments in subsidiaries and an associate	2.0	74.4	59.8	-19.7%	2913.9%		
Finance income	2.2	3.1	1.4	-55.2%	-36.3%		
Finance cost	123.6	194.7	159.7	-18.0%	29.1%		
Income tax	5.0	19.5	18.9	-2.9%	275.6%		
<b>Profit for the period</b>	<b>285.9</b>	<b>123.7</b>	<b>270.2</b>	<b>118.4%</b>	<b>-5.5%</b>		
Non-controlling interests of the subsidiaries	29.1	(16.3)	14.0	-185.5%	-52.0%		
<b>Profit attributable to: Equity holders of the Company</b>	<b>256.8</b>	<b>140.1</b>	<b>256.2</b>	<b>82.9%</b>	<b>-0.2%</b>		
<b>EBITDA</b>	<b>687.2</b>	<b>582.0</b>	<b>669.5</b>	<b>15.0%</b>	<b>-2.6%</b>		
<b>Core EBITDA</b>	<b>687.2</b>	<b>607.9</b>	<b>676.0</b>	<b>11.2%</b>	<b>-1.6%</b>		
<b>Core operating profit</b>	<b>294.6</b>	<b>180.1</b>	<b>266.5</b>	<b>47.9%</b>	<b>-9.5%</b>		

## 1) Executive Summary

The Company's summarized performance for 1Q/23 ended 31<sup>st</sup> March 2023.

Consolidated Financial Statement (Unit: MTHB)	Q1/22	Q4/22	Q1/23	QoQ	YoY
Revenue from sales and services <sup>1</sup>	855.0	698.0	761.3	9.1%	-11.0%
EBITDA	687.2	582.0	669.5	15.0%	-2.6%
Core Operating EBITDA <sup>2</sup>	687.2	607.9	676.0	11.2%	-1.6%
Net Profit (to SSP's Shareholders)	256.8	140.1	256.2	82.9%	-0.2%
Core Operating Profit	294.6	180.1	266.5	47.9%	-9.5%
EBITDA Margin (%)	79.8%	80.3%	83.9%		
Core Operating EBITDA Margin (%)	80.4%	87.1%	88.8%		
Net Profit Margin (%)	29.8%	19.3%	32.1%		
Core Operating Profit Margin (%)	34.5%	25.8%	35.0%		

Remark: <sup>1</sup> Revenue from electricity sales, Subsidy for adder, construction services

<sup>2</sup> Net profit before tax expense, finance cost, and deducted finance income, add back depreciation and amortization, loss (gain) from unrealized FX, gain (loss) from share of profit from investments in subsidiaries and an associate, and add back loss (gain) from one-time transaction,

For the 3-month period ended 31<sup>st</sup> March 2023, revenue from sales and services was 761.3 million Baht, decreased by 11.0% comparing to the same period last year and increased by 9.1% comparing to the previous quarter. Net profit (to SSP's Shareholders) was 256.2 million Baht and core operating EBITDA was 676.0 million Baht representing Net profit margin and core operating EBITDA margin were 32.1% and 88.8% respectively.

Core operating profit was 266.5 million Baht, increased by 47.9% which comparing to the previous quarter, Core operating profit margin was 35.0% of Revenue from sales and services.

## 2) Analysis of financial results and financial status

## 2.1) Analysis of financial results

## (1) Revenue

Consolidated Financial Statement Revenue Structure (Unit: MTHB)	Q1/22	Q4/22	Q1/23	QoQ	YoY
<b>Revenue from sales</b>					
Sale revenue from solar	561.6	465.1	473.4	1.8%	-15.7%
Sale revenue from wind	189.0	129.1	182.0	41.0%	-3.7%
Sale revenue from biomass	79.1	74.5	78.6	5.5%	-0.6%
Sale revenue from solar rooftop	18.0	21.1	24.2	15.0%	34.7%
<b>Total revenue from sales</b>	<b>847.7</b>	<b>689.8</b>	<b>758.2</b>	<b>9.9%</b>	<b>-10.6%</b>
<b>Total revenue from services</b>	<b>7.3</b>	<b>8.2</b>	<b>3.1</b>	<b>-61.7%</b>	<b>-57.3%</b>
<b>Total revenue from sales and services</b>	<b>855.0</b>	<b>698.0</b>	<b>761.3</b>	<b>9.1%</b>	<b>-11.0%</b>

In Quarter 1, 2023, the revenue from sales and services decreased by 11.0%. The revenue from solar projects decreased by 15.7% comparing to the same period last year from divestment Hidaka project in Quarter 2 and total electricity production of Japan projects was less than the same period last year. The revenue from wind projects decreased by 3.7% comparing to the same period last year, mainly from total electricity production decreased. The revenue of biomass project was similar to the previous year and the revenue from solar rooftop projects increased by 34.7% from new projects increased in Thailand and Indonesia. For comparing to the previous quarter, the revenue from sales and services increased by 9.1%. The revenue from solar projects increased by 1.8% comparing to the previous quarter from total electricity production increased. The revenue from wind projects increased by 41.0% comparing to the previous quarter, mainly from total electricity production increased. The revenue of biomass project increased by 5.5% comparing to the previous quarter and the revenue from solar rooftop projects increased by 15.0% from the previous quarter mainly from total electricity production increased.

## (2) Share of profit from investments in subsidiaries and an associate

Consolidated Financial Statement	Q1/22	Q4/22	Q1/23	QoQ	YoY
Share of profit (Unit: MTHB)					
Share of profit from investments in subsidiaries and an associate	2.0	74.4	59.8	-19.7%	2,913.9%

The Company recognize gain from share of profit from investments in subsidiaries and an associate from Romklao wind farm, investment of 25.0% in March 2022, the Company recognized the Share of profit from investments in subsidiaries and an associate amounting to 59.8 million Baht, increased by 2,913.9% from the same period last year and decreased by 19.7% from previous quarter. Because in quarter 4 2022, the total electricity production was higher than quarter 1 2023.

## (3) Administrative Expenses

Consolidated Financial Statement	Q1/22	Q4/22	Q1/23	QoQ	YoY
Administrative Expenses (Unit: MTHB)					
Unrealized loss	35.7	33.6	14.0		
G&A expenses	61.1	92.2	82.6	-10.4%	35.2%
G&A expenses per revenue from sales	7.1%	13.2%	10.9%		

General and administrative expenses (G&A expenses) increased by 35.2% from the same period last year but decreased by 10.4% from previous quarter. Because in quarter 4 2022, one-times expense from restructure financial agreements and write-off of investment in development project in the past.

#### (4) Finance Costs

Consolidated Financial Statement	Q1/22	Q4/22	Q1/23	QoQ	YoY
Finance Cost (Unit: MTHB)					
Finance Cost	123.6	194.7	159.7	-18.0%	29.1%

In Quarter 1 2023, finance cost was 159.7 million Baht, increased by 29.1% from the same period last year, mainly from the recognition of interest expenses of TTQN and TTTV projects but finance cost decreased by 18.0% from previous quarter mainly from in quarter 4 2022, one-time expenses from restructuring of loan agreement of SPN project amounted to 16.1 million Baht and restructuring of loan result to interests bearing debt decreased.

#### (5) One-time items

One-time items are transactions that management had considered to be non-recurring items. For the purpose of providing a comparison of financial performance data and be more appropriate. The Company would adjust these one-time items in Core Operating Profit and Core Operating EBITDA.

For 3-month period of 2023, the Company has unrealized foreign exchange loss from loan from Subsidiaries, total amount of 3.7 million Baht and others add back totalling 6.6 million Baht.

**(6) Net Profit (attributed to company's shareholders) and Core Operating Profit**

Consolidated Financial Statement Core Operating Profit (Unit: MTHB)	Q1/22	Q4/22	Q1/23	QoQ	YoY
	Net profit distribution to SSP's shareholders	256.8	140.1	256.2	82.9%
- Adjust unrealized FX (gain)/loss	37.8	25.0	3.7		
- Adjust others	-	15.1	6.6		
<b>Core Operating Profit</b>	<b>294.6</b>	<b>180.1</b>	<b>266.5</b>	<b>47.9%</b>	<b>-9.5%</b>

In Quarter 1 2023, net profit (to SSP's shareholders) was 256.2 million Baht similar to the same period last year and increased by 82.9 from previous quarter.

In Quarter 1 2023, Core Operating Profit was 266.5 million Baht, decreased by 9.5% from comparing to the same period last year from divestment Hidaka project. Irradiation decreased from japan project and finance cost increased. However, Core Operating Profit increased by 47.9% from seasonal factor.

Core Operating Profit is the key performance indicator of management and board of directors to evaluate the company's financial results, and consider, together with dividend policy, for the payment of dividend. The adjustment items (from net profit to core operating profit) for Quarter 1 2023 by add back, unrealized foreign exchange loss from loan from Subsidiaries, total amount of 3.7 million Baht, add back other transaction, total amount of 6.6 million Baht.

## 2.2 Financial Status

Consolidated Financial Statement Financial Status (Unit: MTHB)	31 Dec 2022	31 Mar 2023	Change
Total Assets	21,292.0	21,268.4	-0.1%
Total Liabilities	13,015.0	12,821.0	-1.5%
Total Equity	8,277.0	8,447.4	2.1%
Total Equity (To SSP's shareholders)	7,775.7	7,939.7	2.1%
Debt to Equity Ratio (Consolidated)	1.57	1.52	
Debt to Equity Ratio (Company)	0.35	0.34	

As at 31<sup>st</sup> March 2023, consolidated total assets were 21,268.4 million Baht, decreased by 23.6 million Baht, from 21,292.0 million Baht as at 31<sup>st</sup> December 2022 or decreased by 0.1%. Most of total assets were property, plant and equipment of power plant which accounted for 61.2% of total assets.

Consolidated total liabilities were 12,821.0 million Baht, decreased by 194.0 million Baht, from 13,015.0 million Baht as at 31<sup>st</sup> December 2022, decreased by 1.5%. The decrease of total liabilities mainly from long-term loan in the amount of 283.5 million Baht.

The total equity at the end of 31<sup>st</sup> March 2023 increased from 8,277.0 million Baht as at 31<sup>st</sup> December 2022 to 8,447.4 million Baht at the end of quarter 1 2023 or increased by 2.1%. Total Equity (To SSP's shareholders) increased from 7,775.7 million Baht as at 31<sup>st</sup> December 2022 to 7,939.7 million Baht at the end of Quarter 1 2023 or increased by 2.1%.

Debt to Equity ratio (Consolidated) decreased from 1.57 times at the end of 2022 to 1.52 times at the end of quarter 1 2023. Debt to Equity Ratio (Separated Company) decreased from 0.35 times at the end of 2022 to 0.34 times at the end of quarter 1 2023.