



บริษัท น้ำตาลขอนแก่น จำกัด (มหาชน)
坤敬糖廠有限公司 (大眾)
KHON KAEN SUGAR INDUSTRY PUBLIC COMPANY LIMITED

No. AC 022/2023

9 June 2023

SUBJECT MANAGEMENT DISCUSSION AND ANALYSIS OF THE FINANCIAL PERFORMANCE
FOR THE 2nd QUARTER 2023

ATTENTION PRESIDENT, THE STOCK EXCHANGE OF THAILAND

Khon Kaen Sugar Industry Public Company Limited and its subsidiaries ("KSL") would like to report our financial performance for the six-month period ended April 30, 2023, the company had a net profit attributed to owners of the parent in the amount of THB 956 million which increased by THB 209 million comparison with the net profit for the previous year's corresponding period.

For Q2/2023 (the three-month period from February 1, 2023 to April 30, 2023), the company had a net profit attributed to owners of the parent in the amount of THB 419 million which increased by THB 4 million comparison with the profit of Q2/2022. The operating performance and major changes are summarized as follows:

Revenues from Sales and Rendering of Services

(Unit : Million THB)

Structure of Revenues	THE 2 nd QUARTER			THE 6 MONTH PERIOD		
	2023	2022	Increase (Decrease)	2023	2022	Increase (Decrease)
Revenues from sales	6,264	4,153	2,111	9,951	7,537	2,414
Sugar and molasses	5,486	3,510	1,976	8,601	6,437	2,164
Electricity	490	377	113	836	660	176
Fertilizer, fuels and others	288	266	22	514	440	74
Revenues from services	38	39	(1)	79	81	(2)
Total revenues from sales and services	6,302	4,192	2,110	10,030	7,618	2,412

(i) Revenues from sales of sugar and molasses for Q2/2023 in the amount of THB 6,264 million that increased by THB 2,111 million or 51% compared with Q2/2022, was mainly due to significant increase in volume of sugar sale and inclining of export sale price. The total sugar sales volume for Q2/2023 was 296,190 tons that increased by 55%, and the average sugar sale price of all distribution channels was increased by 11% due to inclining of world sugar price.

(ii) Revenue from sale of electricity was increased from THB 377 million to THB 490 million, 30% increase, due to increase in electricity sales volume from sales contracts and increase in the average electric sale price from FT price.

Gross Profit

Gross profit increased from THB 662 million in Q2/2022 to THB 907 million in Q2/2023, or 37% increase, is derived from significant increase in sale volume and inclining of export sale price. Gross profit margin decreased from 16% in Q2/2022 to 14% in Q2/2023 was mainly due to cost of raw material (sugar cane) increase from the previous year.

Distribution Costs

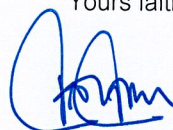
Distribution costs increased from THB 111 million to THB 199 million, or 79% increase, was mainly from transportation and exportation expenses that correlates with increase in export sale volume of sugar.

Administrative Expenses

Total administrative expenses increase by THB 9 million was mainly due to pay subsidy for improvement the public way for the community.

In the overview of the company's financial status as of April 30, 2023, the company had total assets of THB 45,412 million, total liabilities of THB 24,412 million and total shareholders' equity of THB 21,000 million. Interest bearing debt to equity ratio (IBD/E ratio) as of April 30, 2023, represented at 0.87.

Yours faithfully,



Mr. Chalush Chinthammit

Chief Executive Officer and President

Khon Kaen Sugar Industry Public Company Limited