



27 July 2023

To: The President  
The Stock Exchange of Thailand

Subject: Q2-2023 Operating Results

Delta Electronics (Thailand) Public Company Limited (the “Company”) would like to notify the Company’s Q2-2023 (April-June 2023) operating results based on its reviewed consolidated financial statements ended 30 June 2023 as follows.

### Highlights on Q2-2023 Operating Results

Unit : Million Baht	Q2-23		Q2-22		Q1-23		% Change	
	Amount	%	Amount	%	Amount	%	% Y-o-Y	% Q-o-Q
Sales revenue	35,840	100.0	28,004	100.0	32,294	100.0	28.0	11.0
Gross profit	8,369	23.4	7,016	25.1	6,713	20.8	19.3	24.7
Operating profit	4,573	12.8	3,864	13.8	3,477	10.8	18.3	31.5
Net profit	4,668	13.0	4,263	15.2	3,614	11.2	9.5	29.1
<b>EPS (Baht)</b>	<b>0.37</b>		<b>0.34</b>		<b>0.29</b>			

Sales revenues and Service income this quarter equal to Baht 35,840 million, represented an increase of 28.0% Y-o-Y, attributable to a strong growth momentum of Power Electronics with a robust demand for Electric Vehicle Solutions, DC Power, Industrial Power Solutions as well as Industrial Automation. Server & Cloud storage together with Data Center-related products ramped up growth Q-o-Q and Y-o-Y from demand upside driven by Artificial Intelligence Application. Meanwhile, Fan & Thermal Management Solutions continued a moderate growth pace Q-o-Q and Y-o-Y. On the other hand, Infrastructure business posted a subdued performance from last quarter and previous year, mainly due to softening demand in Telecom Power System for Europe. With a looming concern for energy costs and global economy poised to slow this year, large corporates remain cautious in optimizing their investment spending.

Gross profit of this quarter equal to Baht 8,369 million, increased by 19.3% Y-o-Y on the back of EV Power sales growth more than doubling, together with other products under Power Electronics and Automation Solutions. Gross profit margin also recorded a solid performance Q-o-Q, albeit softer than previous year’s record-high. The continued easing of components shortage situation contributed to improved material management costs.

Selling and administrative expenses (including research and development) totaled Baht 3,796 million, a rise of 20.4% Y-o-Y in line with growing sales and increased R&D activities. SGA expenses accounted for 10.5% of total revenue in this quarter, lower from 11.1% in the same period of last year, thanks to operational excellence strategy in curbing costs while driving high sales growth.

Operating profit in Q2’23 stood at Baht 4,573 million, with a corresponding healthy profit margin of 12.8%, albeit softer than a 13.8% record-high in the same quarter last year due to an evolving product



mix with different margin profiles. Net profit this quarter amounting Baht 4,668 million, represented a net profit margin of 13.0% and EPS at Baht 0.37, an increase of 9.5% from Baht 0.34 in Q2'22.

### Highlights on Financial Position

Unit : Million Baht	30 June 2023	31 December 2022	% Change
Cash and cash equivalents	7,191	10,142	(29.1)
Trade and other receivables	31,278	28,132	11.2
Inventories	31,981	25,049	27.7
Other current assets	1,384	2,702	(48.8)
Property, plant and equipment	26,341	22,700	16.0
Right-of-use assets	523	482	8.5
Consolidation goodwill	448	437	2.5
Other assets	1,602	1,341	19.5
<b>Total Assets</b>	<b>100,747</b>	<b>90,984</b>	<b>10.7</b>
Short-term loans from financial institutions	1,816	945	92.1
Trade and other payables	35,038	30,202	16.0
Income tax payable & Provision from tax assessments	405	423	(4.5)
Other current liabilities	1,052	1,099	(4.3)
Provision for long-term employee benefits	1,364	1,329	2.6
Other non-current liabilities	2,539	2,306	10.1
<b>Total Liabilities</b>	<b>42,212</b>	<b>36,305</b>	<b>16.3</b>
<b>Total Shareholders' Equity</b>	<b>58,535</b>	<b>54,680</b>	<b>7.1</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>100,747</b>	<b>90,984</b>	<b>10.7</b>

### Total Assets

As at 30 June 2023, the Company and its subsidiaries reported total assets at Baht 100,747 million, an increase of Baht 9,763 million or 10.7% from 31 December 2022. Some changes in key assets are summarized below.

**Cash and cash equivalents** as at 30 June 2023 were Baht 7,191 million, a drop of Baht 2,952 million or 29.1% from 31 December 2022 due to cash flow used for dividend payment this quarter.



**Net trade and other receivables** as at 30 June 2023 were Baht 31,278 million, a rise of Baht 3,145 million or 11.2% from 31 December 2022 in line with growing sales.

**Inventory (net)** as at 30 June 2023 were Baht 31,981 million, an increase of Baht 6,933 million or 27.7% from 31 December 2022 to support increasing production and sales uptrend.

**Property, plant and equipment** as at 30 June 2023 amounted to Baht 26,341 million, rose by Baht 3,641 million or 16.0% from 31 December 2022, following the continued investment in Research & Development centers as well as new factories in the south of India and Bangpoo Industrial Estate Thailand.

### **Total Liabilities**

As at 30 June 2023, total liabilities of the Company and its subsidiaries amounted Baht 42,212 million, a rise of Baht 5,908 million or 16.3% from 31 December 2022, mainly driven by higher trade and other payables in proportion to increased raw materials and property, plant and equipment; together with increased short-term loans from financial institutions to support business operation.

### **Shareholders' Equity**

As at 30 June 2023, shareholders' equity of the Company and its subsidiaries were Baht 58,535 million, an increase of Baht 3,855 million or 7.1% from 31 December 2022, contributed by interim net profit over the first half of this year.

Please be informed accordingly.

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Chang Tsai-hsing  
Director