



Reference No. Admin. 021 / 2023

August 9, 2023

The President Stock Exchange of Thailand

Subject: Clarification on financial results for the three-month period ended June 30, 2023 and significant events that causes the Company's profit to change by more than 20%

Surapon Foods Public Company Limited (or "the Company") would like to inform the performance of the Company and its subsidiaries as presented in consolidated financial statements for the three-month period ended June 30, 2023 which has been reviewed by the Independent Auditor. The net profit of the Company and its subsidiaries was Baht 72.1 million (the profit attributable to owners of the parent was Baht 30.6 million), whereas the net profit of the Company and its subsidiaries for the three-month period ended June 30, 2022 was Baht 3.7 million (the profit attributable to owners of the parent was Baht 0.8 million or increased by 1,847%). Significant events that cause such increase can be summarized as followings:

1. Revenue from sale of goods according to consolidated financial statements for the three-month period ended June 30, 2023 was Baht 1,277.5 million, decreased by Baht 126.5 million or 9.0%, compared to the same period of year 2022. This decline is attributed to a decrease in export sales revenue, caused by the growth of global and main export market economics have been slowing as well as high inflation rate affecting the consumers' high cost of living. In response to such business obstacles, the Company and its subsidiaries have been continuously developing production cost management and offering suitable selling prices to be matched with market situations in each market.
2. Gross profit margin of revenue from sale of goods according to consolidated financial statements for the three-month period ended June 30, 2023 was at 13.9%, higher than the same period of year 2022 which was at 8.0%. An increase of gross profit margin is mainly from a decrease of main raw materials cost when compared to the same period of year 2022, continuous development of production efficiency, and increase of machine utilization.
3. Distribution costs according to the consolidated financial statements for the three-month period ended June 30, 2023, amounts to Baht 56.1 million, decreased by Baht 30.1 million or 34.9% compared to the same period of year 2022. A decrease of distribution cost is in line with the decrease of revenue from sales of goods as described in no. 1. In addition, the Company and its subsidiaries' sea freight expense to export markets destination in year 2023 has significantly decreased, compared to year 2022.

Please be informed accordingly

Sincerely yours,

Surapon Foods Public Company Limited

Mr. Patt Somchaikulsup

Company Secretary and Authorized Information Discloser