

Clarification of Operating Results and Financial Position  
D.T.C. Industries Public Company Limited and Subsidiary Companies  
For the period ended June 30, 2023

D.T.C. Industries Plc. And subsidiary companies have the total sales for the three-months and six-months period ended June 30, 2023 amounting of 42.75 million baht and 78.07 million baht respectively. (2022 : amounting to 40.64 million baht and 71.05 million baht.) The three-months total sale increased by 2.11 million baht and six-months total sale increased by 7.77 million baht respectively, three-months increased in ratio 5.19 and six-months increased in ratio 10.94 of total sale. Due to sale revenue increased by 7.05 million baht , export sales decreased by 0.35 million baht, estimated return good increased by 0.09 million baht, other income increased by 0.98 million baht and total revenue increased by 7.77 million baht.

Cost of sales for the six-months period at June 30, 2023 amounted to 44.99 million baht. (2022: amounting to 45.68 million baht) The cost of sales decreased by 0.69 million baht, representing a gross margin at June 30, 2023 in ratio 38.92 (2022: ratio 31.87) decreased cost due to raw materials used and cost of production decreased 1.97 million baht. Set up depreciation increased 0.92 million baht and the provision discounted products increased by 0.20 million baht. Salary and welfare increased by 0.16 million baht, Total cost decreased by 0.69 million baht.

The cost of sales for the six-months ended June 30, 2023 amounted to 9.77 million baht. (2022: amounting to 9.19 million baht) cost of sales increased by 0.58 million baht (ratio 6.31) due to cost of advertising and support department increased by 0.12 million baht, Salary and welfare increased by 0.36 million baht, Other expenses increased by 0.10 million baht.

The cost of administration for the six-month ended June 30, 2023 amounting to 11.06 million baht. (2022: Baht 11.68 million baht).administrative expenses decreased 0.62 million bath. Due to cutting expenses in advance of foreign travel expenses decreased by 1.53 million baht. Salary and welfare increased by 1.41 million baht. Professional service fees and other expenses decreased by 0.50 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit(Loss) for the three-months and six-months ended June 30, 2023, net profit amounting to 4.53 million baht and net profit of 6.97 million baht respectively. (2022 : net profit of 3.00 million baht and net loss 0.18 million baht.) The three-months net profit increased 1.53 million baht and six-month net profit increased 7.15 million baht respectively.

The net profit per share for the three-months and six-month ended June 30, 2023 net profit 0.45 baht and net profit of 0.70 baht respectively. (2022 : net profit per share amounting 0.30 baht and net loss 0.02 baht respectively) the net profit per share for the three months increased by 0.15 baht and the net profit per share for the six months increased by 0.72 baht respectively.

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