



M.D. 083/2023

8 August 2023

Subject: Notification of quarter 1/2023 operating results and financial position

To: President of the Stock Exchange of Thailand

With reference to Kang Yong Electric Public Company Limited's submission of financial statements for quarter 1/2023 (April 2023 – June 2023) duly reviewed by a certified public accountant, we would like to give clarification on the Company's operating results and financial position as follows:

**Highlights: 1st quarter of FY 2023 Operating results.**

Unit: Baht million	1st quarter		1st quarter		4th quarter		% Change	
	FY 2023		FY 2022		FY 2022		(YoY)	(QoQ)
Revenue from sales and services	2,097	100%	2,250	100%	1,970	100%	-6.8%	6.5%
Gross profit	326	15.6%	201	8.9%	270	13.7%	62.7%	21.0%
Net profit	131	6.3%	-28	-1.2%	35	1.8%	-574.9%	-271.4%
Earning per share (Baht)	6.63		-1.40		1.78			

**Revenue from sales of goods and rendering services**

Revenue from sales of goods and rendering services for the first quarter of 2023 was 2,097 million baht, decreased by 153 million baht or -6.8% from the same quarter of last year due to less sales of refrigerator in Thailand and other export markets, and less sales of electric fan in every market.

Revenue from sales of goods and rendering services for the first quarter of 2023 was 2,097 million baht, increased by 127 million baht or 6.5% from the fourth quarter of the last year due to the sales expansion of refrigerator in Japan market.

**Gross profit margin**

Gross profit margin in the first quarter of 2023 was 326 million baht, increased by 126 million baht or 62.7% from the same quarter of last year due to the declining in material and parts prices and increased by 57 million baht or 21% from the previous quarter.

**Net Profit**

The net profit for the first quarter of 2023 was 131 million baht, increased by 159 million baht from the same quarter of last year due to the gross profit increased 126 million baht. Also, selling expenses and administrative expenses decreased by 55 million baht, mainly due to decreased freight costs by 42 million baht, while there was a loss from exchange rate volatility of 14 million baht.



The first quarter of 2023 net profit was 131 million baht: an increase of 96 million baht from the previous quarter due to the selling expenses and administrative expenses decreased by 17 million baht, mainly due to decreased development fee by 11 million baht, decreased freight costs by 5 million baht and a gain from exchange rate volatility was 14 million baht.

### Highlights of Financial Position

Unit: Baht million	Jun 30, 23	Mar 31, 23	% Change
Cash and cash equivalents	682	631	8.2%
Other current financial assets	3,100	2,820	9.9%
Trade accounts receivables and Other receivables	935	1,072	-12.8%
Value added tax refundable	61	50	21.6%
Inventories	1,171	1,271	-7.9%
Other current assets	112	115	-2.5%
<b>Total current assets</b>	<b>6,061</b>	<b>5,959</b>	<b>1.7%</b>
Other non-current financial assets	2,858	2,196	30.2%
Property, plant and equipment	1,381	1,405	-1.7%
Other non-current assets	85	86	-0.7%
<b>Total non-current assets</b>	<b>4,324</b>	<b>3,687</b>	<b>17.3%</b>
<b>Total assets</b>	<b>10,385</b>	<b>9,645</b>	<b>7.7%</b>
Trade accounts payables and Other payables	1,013	1,073	-5.7%
Deferred tax liabilities	423	290	45.8%
Non-current provisions for employee benefits	276	270	2.3%
Other liabilities	113	113	0.3%
<b>Total liabilities</b>	<b>1,825</b>	<b>1,746</b>	<b>4.5%</b>
<b>Total equity</b>	<b>8,560</b>	<b>7,899</b>	<b>8.4%</b>
<b>Total liabilities and equity</b>	<b>10,385</b>	<b>9,645</b>	<b>7.7%</b>

#### Total Assets

As of 30 June 2023, the Company had total assets of 10,385 million baht, increasing from 31 March 2023 by 740 million baht or 7.7%, with changes in core asset items as below:

- Cash and cash equivalents was 682 million baht, a increase 51 million baht or 8.2% due to more significant amount of bank deposits.
- Other current assets was 3,100 million baht, an increase of 280 million baht or 9.9% which were short-term deposits with financial institutions.



- Trade accounts receivable and other receivables was 935 million baht, a decrease 137 million baht or -12.8%. Trade accounts receivable as of 30 June 2023 was 900 million baht, decreased by 141 million baht from 31 March 2023.
- Other non-current assets was 2,858 million baht, increased by 662 million baht or 30.2% compared to 31 March 2023 due to the re-evaluation of the fair value of other investments.

#### Total liabilities

As of 30 June 2023, the Company had total liabilities of 1,825 million baht, an increase of 78.9 million baht or 4.5% compared to 31 March 2023. The significant changes are as below:

- Trade accounts payable and other payables was 1,013 million baht, a decrease of 60 million baht or -5.7%.
- Deferred tax liabilities was 423 million baht, an increase of 133 million baht or 45.8%.

#### Shareholders' equity

As of 30 June 2023, the Company shareholders' equity was 8,560 million baht, an increase of 661 million baht or 8.4% compared to 31 March 2023. The significant changes in shareholders' equity were net profit in the first quarter causing an increase by 131 million baht and other comprehensive growing caused an increase by 530 million baht mainly due to the re-evaluation of the fair value of other investments.

This is for your information.

Yours sincerely,

Keiji Oya

President