

(Translation)

IR 014/23

August 10, 2023

President and Director
The Stock Exchange of Thailand

Subject : To explain the reasons on the company's net profit (net loss) more than 20% from last year.

Dear Sir,

Karmarts Public Company Limited would like to submit financial statement for the period of 3 months ended June 30, 2023. The company's net profit is Baht 128.94 million. The profit increased by Baht 79.32 million or 159.85% when compared to the net profit of last year. The main reasons are as follows.

1. The company had the sales revenue of Baht 569.34 million, increased from last year by Baht 157.27 million or 38.17% as the company had increased the sale of Cosmetics and Consumer Products. Income from warehouse rental services of Baht 6.53 million.

2. The company had the cost of sales and service of Baht 275.36 million, increased from last year by Baht 58.48 million or 26.96% because increased sales proportion.

3. The company had the selling and administrative expenses of Baht 139.35 million, decreased from last year by Baht 1.91 million or 1.35% due to the company had selling expenses of Baht 74.80 million, decreased from last year by Baht 2.60 million or 3.36% in advertising and administrative expenses of Baht 64.55 million, increased from last year by Baht 0.69 million or 1.08% decreased from unrealized loss on exchange of Baht 11.99 million ,employee expenses increased Baht 3.89 million and increased from expenses under the contract Baht 6.38 million.

4. The company had the share of loss form investments in joint venture and associate of Baht 1.28 million, increased from last year by Baht 3.28 million, the associate's profit decreased from the previous year.

5. The company had the financial cost of Baht 3.82 million, increased from last year by Baht 0.36 million or 10.40%.

6. The company had Income Tax of Baht 31.70 million, increased from last year by Baht 19.82 million or 166.84% because the company's profit increased from the previous year.

Please be informed accordingly.

Sincerely yours,

.....

(Ms. Suwannee Tharacheevin)

Company's Secretary