

No. CC20230806ELE

Aug 15, 2023

Re: Clarification of the changes in operation performance for the second quarter and the first half period ended 30 June 2023

Attn: The President
The Stock Exchange of Thailand

Cal-Comp Electronics (Thailand) Plc. ("the Company") would like to submit the analysis performance for the second quarter and the first half period ended 30 June 2023 compared to the second quarter and the first half period ended 30 June 2022 as follow:

1. Sales revenues

For the second quarter ended 30 June 2023, the Company's sale revenues were USD 1,090.85million (or equivalent to Baht 37,982.66 million), which decreased by 1.72% from last year.

For the first half of year 2023, the sales revenue was USD 2,171.37 million (or equivalent to Baht 74,733.92 million), which decreased by 4.45% compared to the first half of the year 2022.

The decreased sales revenue was mainly impact by overall reduced global market demand as compared to the same period of previous year.

2. Cost of sales

For the second quarter ended 30 June 2023, the Company's cost of goods sold was USD 1,035.22 million (or equivalent to Baht 36,045.56 million) or 94.90% of sale revenues which decreased from 95.43% compared to the second quarter of last year, and the gross margin of the second quarter of the year 2023 increased from 4.57% to 5.10% as compared to the same period of last year.

For the first half of year 2023, the cost of sales was USD 2,057.60 million (or equivalent to Baht 70,819.17 million) or 94.76% of sales revenue which decreased from 95.67% compared to the same period of last year. The gross margin of the first half of the year 2023 increased from 4.33% to 5.24% as compared to the same period of last year.

The increased of gross profit margin was mainly derived by overall improved cost structure as compared to the same period of previous year.

3. Selling and Administrative Expenses

For the second quarter ended 30 June 2023, the Company's SG&A expenses were USD 32.99 million (or equivalent to Baht 1,148.66 million) or 3.02% of the total sales revenue which decreased by 3.52% as compared to the same period of last year.

For the first half of the year 2023, the Company's SG&A expenses were USD 67.65 million (or equivalent to Baht 2,327.68 million) or 3.12% of the total sales revenue which decreased by 3.66% as compared to the same period of last year.

The decreased SG&A was mainly in related to an overall improved internal restructure in order to reduce the consolidated expenses to support the Company and its overseas subsidiaries' operation as well as marketing and managing expense to support existing customers as compared to the same period of previous year.

4. Financial Cost

For the second quarter ended 30 June 2023, the Company's financial cost was USD 14.83 million (or equivalent to Baht 516.21 million), which increased by 120.92% as compared to the second quarter of the year 2022.

For the first half of year 2023, the company had the financial cost USD 28.47 million (or equivalent to Baht 980.24 million), which increased by 149.50% as compared to the same period of last year.

The increased financial cost was mainly in related to support the Company's and its subsidiaries' operation as well as increased interest rate as compared to the same period of previous year.

5. Net Profit

For the second quarter ended 30 June 2023, the Company's net profit was USD 10.47 million (or equivalent to Baht 364.45 million) which increased by 656.29% as compared to the same period of last year. Nonetheless, the Company's net profit margin on total revenue has increased from 0.12% to 0.96% as compared to the same period of last year.

For the first half of year 2023, the Company's net profit was USD 18.74 million (or equivalent to Baht 645.74 million), which increased by 77.79% compared to the same period of last year. The Company's net profit margin on total revenue has increased from 0.46% to 0.86% as compared to the same period of last year.

The increased net profit was mainly in related to the overall improved business management during the period as compared to previous year.

Please be informed accordingly

Sincerely Yours,

(Mr. Khongsit Choukitcharoen)
Managing Director