



ราชนานี ลีสซิ่ง
Ratchthani Leasing
A Thanachart Group Company

11 August 2023

Subject : Management Discussion and Analysis for the second quarter ended 30 June 2023
(reviewed)

To : Director and Manager
The Stock Exchange of Thailand

Ratchthani Leasing Public Company Limited would like to clarify the management discussion and analysis for the second quarter ended 30 June 2023 (reviewed) as follows:

Performance Overview

The Thai economy continued to expand in the second quarter of 2023, driven mainly by the tourism sector following an increase in the number of foreign tourists, which contributed to the improvement in private confidence and consumption. But the recovery might remain fragile and uneven across sectors and across geographic areas. And many factors must be monitored, especially domestic politics, economic policies of the new government, signs of a global economic slowdown, and asset quality issues following the gradual increase in domestic interest rates over the past several months.

For the second quarter of 2023, the net profit of the Company and its subsidiary reported a net profit of Baht 425.06 million. It was represented the ROE of 13.84%, decreased from 14.51% in 1Q23. The total income amounted to Baht 1,142.73 million, financial cost amounted to Baht 287.26 million, the selling and administrative expense amounted to Baht 176.46 million, and expected credit loss amounted to Baht 140.28 million. The Total assets amounted to Baht 56,178.98 million, the total liabilities amounted to Baht 43,905.44 million and the total equity amounted to Baht 12,273.54 million.

For the Separate financial statements, the Company reported a net profit of the second quarter of 2023 amounted to Baht 553.26 million, decreased by Baht 36.98 million or 6.27% on year-on-year basis. The total income amounted to Baht 1,255.24 million, increased by Baht 78.47 million or 6.67%, the financial cost amounted to Baht 287.26 million, increased by Baht 63.74 million or 28.52% on year-on-year basis was due primarily to higher cost of funds following the interest rate uptrend, expected credit loss amounted to Baht 140.28 million, increased by Baht 68.88 million or 96.47% was resulted from an increase in credit risk.

As of the end of the second quarter of 2023, total assets amounted to Baht 56,021.28 million, increased by Baht 3,887.19 million or 7.46% on year-on-year basis. The net of total hire purchase and financial leasing loans amounted to Baht 53,354.94 million, increased by Baht 2,640.84 million or 5.21% on year-on-year basis, total loans to customers and accrued interest receivables net amounted to baht 460.01 million, increased by Baht 382.84 million or 496.07% on year-on-year basis, accounted for 96.06% of total assets. Total liabilities and shareholders' equity amounted to Baht 43,834.23 million and amounted to Baht 12,187.05 million respectively.

Comparing financial position in second quarter of 2023 and the first of 2023. The total assets increased by Baht 1,393.99 million or 2.55%. The net of total hire purchase and financial leasing loans increased by Baht 545.85 million or 1.03%, total loans to customers and accrued interest receivables net amounted increased by Baht 96.66 million or 26.60%. Total liabilities increased by Baht 1,803.42 million or 4.29% and shareholders' equity decreased by Baht 409.43 million or 3.25% respectively.

Operation Performance of Subsidiary

RTN Insurance Broker Company Limited

RTN Insurance Broker Company Limited which is principally engaged in life and non-life insurance brokerages. The business is focus on support hire purchase loans insurance services of Ratchthani Leasing Public Company Limited. Net profit for the second quarter of 2023 amounted to Baht 42.25 million, the selling and administrative expenses amounted to Baht 5.90 million, and the total income amounted to Baht 58.74 million

Net profit for the six-months period of 2023 amounted to Baht 86.06 million, the selling and administrative expense amounted to Baht 15.39 million, and the total income amounted to Baht 123.08 million.

Yours faithfully,

Ratchthani Leasing Public Company Limited

- Kovit Rongwattanasophon -

(Mr. Kovit Rongwattanasophon)
Chairman of the Executives Committee
and Managing Director

บริษัท ราชธานีลีสซิ่ง จำกัด (มหาชน)

Ratchthani Leasing Public Company Limited

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