



No. SAM-007 / 2023

Aug 14, 2023

Re : The Management Discussion and Analysis For the quarterly financial statements 2/2023

The Stock Exchange of Thailand

Samchai Steel Industry Public Company Limited (the “Company”) would like to clarify the reason for the difference in operating results for the 2nd quarter of 2023 ended 30 June 2023 compared to the same period of 2022. the following.

1. The company had sales revenue of 1,423.68 million baht, an increase of 330.84 million baht or 30.27% from the previous year due to more customers ordering products from the company. because customers have confidence in the company's reputation It was the result of the audit of the Revenue Department that did not find that the company's products were exported and brought back into the country to be re-exported in any way.

2. Cost of sales amounted to 1,383.39 million baht, an increase of 384.10 million baht or 38.44 percent from the previous year, in line with the increase in sales.

3. As a result of item 2, the company had a gross profit of 32.91 million baht, a decrease of 59.09 million baht or 64.23% from the previous year. continually But stock is still the same price. And administrative expenses amounted to 27.31 million baht, close to last year. Although sales increased, but with good expense management, expenses were well maintained.

4. Financial costs amounted to 11.75 million baht, an increase of 2.63 million baht from the previous year or 28.84 percent due to rising interest rates.

5. Based on the above information, the Company has a net loss for the 2nd quarter of 2023 in the amount of 9.79 million baht.

Yours sincerely,

(Mr. Varoonchai Leekanchanakorn)
Managing Director