

Translation

August 11, 2023

Subject: Management explanation and analysis for the period ended 30 June 2023

Attn: The Managing Director, the Stock Exchange of Thailand

Pacific Pipe Public Company Limited would like to clarify the operating results of the period that ended June 30, 2023, which has a net loss of Baht 89.76 million, which decreased from the same period of the previous year that has a net loss of Baht 95.38 million or 5.89 % as follows:

1. Revenue from sales and service was Baht 2,042.39 million, a decrease of Baht 473.69 million or 18.83% compared to last year. This is because the average selling price was lower than in the same quarter of last year, although sales volume increased from the same quarter of last year. The downward trend in world market prices was affected by the global economic slowdown, China's property sector has yet to recover and a continued interest rate hike by FED.
2. Gross profit margin was negative 1.02% of sales and service income, decreased from last year when gross profit margin was negative 1.68%. As a result of steel prices fall very sharply and rapidly so the market price is lower than the company's inventory cost. Although the Company tries to reduce inventory level, the impact is still high.
3. Selling expenses were Baht 31.86 million, which decreased by Baht 5.40 million or 14.50% from last year. As a result of effective control of sales and marketing expenses.
4. Administrative expenses were Baht 61.11 million, which decreased baht 5.06 million or 7.64% from last year. As a result of caused by reduced allowance for expected credit losses.
5. Finance cost was Baht 13.76 million, increased by Baht 3.61 million or 35.57% because of the increase in interest rate

Yours faithfully

- Signed by -

(Mr. Pert Leevilaikunratt)

Chief Financial Officer

Pacific Pipe Public Company Limited

Sales Office : 1168/74 Lumpini Tower 26th Floor, Rama IV Rd., Thungmahamek, Sathorn, Bangkok 10120 Thailand. Tel : 02-679-9000
Head Office : 298, 298/2 Moo 1 Suksawad Rd., Pakklongbangplakod, Prasamutjedee, Samutprakarn 10290 Thailand. Tel : 02-816-2701