



บริษัท บางสะพานบาร์มิล จำกัด (มหาชน)
BANGSAPHAN BARMILL PUBLIC COMPANY LIMITED

สำนักงานกรุงเทพฯ : ชั้น 8 อาคารปรมาวิทย์ 28/1 ถนนสุรศักดิ์ แขวงสีลม เขตบางรัก กทม. 10500 ทะเบียนเลขที่ บมจ. 0107547000702
Bangkok Office : 8th Floor Prapawit Bldg., 28/1 Surasak Rd., Silom, Bangrak, Bangkok 10500 Thailand
Tel. (66-2) 630-0590-5 (6 Lines) Fax. (66-2) 236-6996 E-mail : bsbmbkk@bsbm.co.th

BSBM2023/010
7 August 2023

Subject: Management explanation and analysis for the Quarter ended 30 June 2023
To: President of the Stock Exchange of Thailand

The Company would like to disclose the Financial Statements (reviewed) for the quarter ended 30 June 2023 with management explanation as following.

Income Statements Analysis, Comparison of Q2 of 2023 VS Q2 of 2022

The company had a revenue of 133.6 million baht in Q2 of 2023, which decreased by 61.6% compared to the same quarter in 2022 when the revenue was 347.8 million baht. This decrease was a result of a 54% decline in sales volume and a 17% decrease in the average selling price, which went from 27,970 baht per MT in Q2 of 2022 to 23,267 baht per MT in Q2 of 2023.

Due to the decrease in selling prices, the company set aside a provision for reducing the carrying value of the remaining inventory, amounting to 11.7 million baht, which was recorded in the cost of goods sold in Q2 of 2023. This resulted in a gross loss of 10.2 million baht, representing a negative gross profit margin of 7.6%. In contrast, during the same quarter of the previous year, the company had a gross profit margin of 10.1%.

Selling expenses in Q2 of 2023 were 2.1 million baht, reduced from 4.4 million baht in Q2 of 2022, following the decline in sales volume. On the other hand, administrative expenses slightly increased to 6.7 million baht from 6.4 million baht in Q2 of 2022.

In Q2 of 2023, due to the continuous adjustment of global steel prices, customers postponed their purchases to observe the steel price trend. As a result, the company had to temporarily suspend production, incurring fixed factory overhead costs of 19.1 million baht. In comparison, during the same period in 2022, these costs were 7.1 million baht.

As a result of the above factors, the company reported a net loss of 29.6 million baht for the second quarter of 2023, while during the same quarter of the previous year, it had a net profit of 16.6 million baht. For the first half of 2023, the company's net loss was 32.4 million baht, whereas the previous year had a net profit of 27.5 million baht.

Analysis of Statement of Financial Position, for the Quarter Ended 30 June 2023

The company's total assets as of June 30, 2023, amounted to 1,861.5 million baht, a decrease from the year-end 2022 when the total assets were 1,891.9 million baht. This reduction in total assets was mainly due to a decrease in inventory resulting from reducing raw material stock to mitigate the impact of declining steel prices.

Total liabilities of the company as of June 30, 2023, were 27.3 million baht, a slight increase from 25.3 million baht at the end of 2022. Regarding shareholder equity, it amounted to 1,834.2 million baht, a decrease from 1,866.6 million baht at the end of 2022, primarily due to the losses incurred in the current year.

The company's current ratio (current assets / current liabilities) as of June 30, 2023, remained high at 65 times, while it was 77 times on December 31, 2022. This indicates that the company still has good liquidity despite the decrease in current assets.

At the same time, the debt-to-equity ratio remained consistently low at 0.01 time as of June 30, 2023, and December 31, 2022, indicating that the company has no long-term debt.

Yours sincerely,

(Mr. Surakit Thantananont)
Deputy Managing Director

โรงงาน : 8 หมู่ 7 ตำบลแม่รำพึง ถนนบ้านกลางนา-ยายพลอย อำเภอบางสะพาน จังหวัดประจวบคีรีขันธ์ 77140
Factory : 8 Moo 7 T. Maeramphung Banklangna-yaiploy Rd., Bangsaphan, Prachuapkirikhan 77140 Thailand
Tel. (032) 548384-9 (8 Lines) Fax. (032) 548392 ISO 9001 : 2015, ISO 14001 : 2015