

No. 9/2023

9 August 2023

Subject : Clarification of the operating result

To : President of the Stock Exchange of Thailand

We, Unimit Engineering Public Company Limited (UEC), would like to clarify the change in the operating results for the six-month period ended 30 June 2023 which had a change of over 20% from the same period of last year.

Unimit Engineering Public Company Limited (the Company)

For the six-month period ended 30 June 2023, the Company has total revenue of Baht 616 million against Baht 198 million for the same period of last year, a increase of 210%. There was cost of sale and services of Baht 497 million increased of Baht 326 million or 191% from the six-month period ended 30 June 2022 which was Baht 171 million. Gross profit for the six-month period of 2023 was 19.34% vs 14% for the same period of last year. Selling and Administrative Expenses for the six-month period of 2023 was Baht 48 million increased of Baht 8 million compared to the same period of last year. There was an idle capacity costs of Baht 29 million in the six-month period of 2022.

As the result, the Company's net profit for the six-month period ended 30 June 2023 was Baht 79 million compared to net loss for the six-month period of 2022 of Baht 35 million.

Unimit Engineering (Myanmar) Company Limited (UEM, the Subsidiary)

For the six-month period ended 30 June 2023, UEM has total revenue of Baht 10 million. Cost of sale and service was Baht 11 million. Selling and Administrative Expenses included loss on exchange rate and others was Baht 6 million.

As the result, the Subsidiary's net loss for the six-month period ended 30 June 2023 was Baht 7 million.

The Company and its Subsidiary

On a consolidated basis for the six-month period ended 30 June 2023, the Company and its Subsidiary has total revenue of Baht 617 million against Baht 198 million for the same period of last year, a increase of 211%. There was cost of sale and services of Baht 500 million increased of Baht 329 million or 192% from the six-month period ended 30 June 2022 of Baht 171 million. Major was from increasing in work volume. Gross profit for the six-month period ended 30 June 2023 was 19% vs 14% for the same period of 2022. Selling and Administrative Expenses for the six-month period ended 30 June 2023 was Baht 51 million increased of Baht 8 million compared to the same period of 2022. There was an idle capacity costs of Baht 31 million in the six-month period of 2022.

As the result, the Company and its Subsidiary has net profit for the six-month period ended 30 June 2023 of Baht 73 million compared to net loss for the same period of 2022 of Baht 40 million. Major cause from work volume increased in the during year 2023.

Discussion and Analysis of the Company and its subsidiaries Operational Results in the six-month period ended 30 June 2023 compared to the same period of last year

Unimit Engineering Public Company Limited (the Company)

The main source of revenue came from increased in contract works. Gross margin for the six-month period of 2023 was 19.34% compared to 14% for the same period of 2022, due to increasing in contract work during the year 2023. And there was increasing in operating expenses due to the increase in manpower rates to comply with increased contract work.

Unimit Engineering (Myanmar) Company Limited (UEM, the Subsidiary)

For the six-month period ended 30 June 2023, the Subsidiary has total revenue of Baht 10 million. Cost of sales and services, including amortization and depreciation, of Baht 11 million. This resulted in a gross operating loss of Baht 1 million. Cost of sales and services included amortization of leasehold rights of Baht 0.5 million and depreciation of plant and machinery of Baht 2.2 million. Administrative expenses of Baht 3.2 million, the main items included common expenses to be paid under the lease agreement and security expenses of Baht 0.7 million, depreciation of assets of Baht 0.4 million, Salary expenses of Baht 0.7 million, Utilities expenses of Baht 0.4 million, interest expenses of Baht 0.4 million, audit fee of Baht 0.1 million. In addition, there was a foreign exchange loss of Baht 1.5 million.

Please be informed accordingly.

Sincerely yours,

Ms. Darunee Sae-tung

Authorized Signature