



8 August 2023

Subject: Clarification on the difference of the profit (loss) from the same period of the previous year  
To: Director  
Listing & Disclosure Department, the Stock Exchange of Thailand

According to the business operating results of the Company and its subsidiaries for the three-month period ended 30 June 2023, the Company and its subsidiaries had profit for this period of THB 57.1 million, increasing from the same period of the previous year by THB 30.2 million or 112.3 percent. Key changing items are as follows:

1. Net revenue from sales in the period was THB 987.8 million, decreasing from the same period of the previous year by THB 274.7 million or 21.7 percent, consisting of;

- Domestic sales were THB 673.0 million, decreasing from the same period of the previous year by THB 100.4 million due to consumer product distribution business which were the products of the company and the products that the company canceled distribution.

- International sales were THB 315.0 million, decreasing from the same period of the previous year by THB 174.0 million. Such decrease was from food production business of THB 163.0 million, regarding to delaying customer orders, and product distribution business decreased by THB 11.0 million, which belonged to the Chinese market.

Gross profit margin was at 31.0 percent, increasing from the same period of the previous year which was 27 percent. The main factor was a decrease in the cost of goods from the food production business unit.

2. Other revenue amounted to THB 6.5 million, increasing by THB 3.1 million from the same period of the previous year, resulting from the profit from exchange rate and tax card income from foreign sales of food production business.

3. Distribution costs in the period amounted to THB 103.7 million, decreasing from the same period of the previous year by THB 45.7 million, mainly from distribution expenses decreased by THB 43.0 million, domestic advertising expense decreased by THB 10.8 million, oversea advertising expense decreased by THB 18.4 million, sales related expense decreased by THB 8.5 million, transportation expense decreased by THB 4.6 million, other expense decreased by THB 0.7 million and sales promotion expense of the subsidiaries decreased by THB 2.7 million.

4. Administrative expenses in the period amounted to THB 107.3 million, decreasing from the same period of the previous year by THB 23.9 million, mainly from personnel expense decreased by THB 22.1 million and other administrative expense decreased by THB 1.8 million.





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**PREMIER MARKETING PUBLIC COMPANY LIMITED**

5. In the period, there was recognized unrealized loss from fair value measurement of financial assets of THB 15.8 million, which was in accordance with the financial reporting standards on financial instruments, while there was THB 11.5 million in the same period of the previous year.

6. Income tax expense for the period amounted to THB 26.0 million, decreasing by THB 4.4 million from the same period of the previous year due to the Company's income tax expense decreased by THB 2.5 million and its subsidiaries' decreased by THB 1.9 million.

Please be informed accordingly.

Yours faithfully,

-Signed-

Mrs. Pensri Dettingeng

Authorized Person

Premier Marketing Public Company Limited