



บริษัท เค.ซี.เมทัลชีท จำกัด (มหาชน)

K.C. METALSHEET Public Company Limited

Reg. No. 01075557000331



204 หมู่ที่ 2 ถนนเลี้ยวเมือง ตำบลพระลับ อำเภอเมืองขอนแก่น จังหวัดขอนแก่น 40000 โทร. 043-306-999 แฟกซ์. 043-306-796

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No. KCM66/005

July 14, 2023

Subject Management Discussion and Analysis for the 1-2nd Quarter Ending Jun 30,2023

Attention President

The Stock Exchange of Thailand

K.C. Metalsheet Public Company Limited (“the Company”) would like to clarify the operating result of the financial statements as follows:

	1-2 nd Quarter / year 2022		1-2 nd Quarter / year 2023		Change	
	Million Baht	%	Million Baht	%	Million Baht	%
Sales revenue	191.08	90.65%	163.93	80.70%	-27.15	-14.21%
Revenue from contract works	11.47	5.44%	30.9	15.21%	19.43	169.40%
Revenue from service incomes	0.64	0.30%	0.9	0.44%	0.26	40.63%
Revenue from rental incomes	7.6	3.61%	7.4	3.64%	-0.2	-2.63%
Total revenue from sales and services	210.79	100.00%	203.13	100.00%	-7.66	-3.63%
Gross Profit / Gross Profit Margin	55.79	26.47%	54.85	27.00%	-0.94	-1.68%
Selling and Administrative	54.85	26.02%	50.21	24.72%	-4.64	-8.46%
Net Profit / Net Profit Margin¹	1.98	0.94%	4.61	2.27%	2.63	

Note /1 net profit margin calculates from Net profit divided by total revenue from sales and services

Revenue from sales and services

The Company’s total revenue from sales and services for the 1-2nd Quarter 2023 decreased by THB 7.66 million or 2.63% from the same period last year, which Sales revenue decreased by THB 27.15 million or 14.21% mainly from competitors and main client is farmer decreased productivity.

Gross Profit / Gross Profit Margin

The Company’s gross profit for the 1-2nd Quarter 2023 was THB 54.85 million, decreased by THB 0.94 million correspondingly with the decrease in Sales revenue, gross profit margin for the 1-2nd Quarter 2023 was 27.00%.

Net Profit / Net Profit Margin

The Company’s net profit for the 1-2nd Quarter 2023 was THB 4.61 million, equivalent to the net profit margin of 2.27%, The net profit and the net profit margin of the Company increased comparing to the same period last year, this was due to decreased selling and administrative expense such as commission expense allowance for slow moving inventory and allowance for doubtful debt.

Please be informed accordingly.

Yours sincerely,
K.C. Metalsheet Public Company Limited

(Mr.Niphon Charoenkit)
Chief Executive Officer