



(TRANSLATION)

AF. 027 / 2023

November 13, 2023

Subject Explanation of the operating performance for 3-month period ended September 30, 2023

To Managing Director

The Stock Exchange of Thailand

Pan Asia Footwear Public Company Limited would like to submit the report of Management Discussion and Analysis for the 3-month period ended September 30, 2023 which has been unaudited but reviewed by the auditor this is caused by followings:

The Operating results of the company and its subsidiaries Explanation of the operating performance for the 3-month period ended September 30, 2023 as in the consolidate financial statement has net profit 5.83 Million Baht, decrease of 29.84 Million Baht or 83.66% comparing to the same period last year. Profit to equity holders of the parent is 5.78 million baht decrease of 26.09 Million Baht or 81.90% comparing to the same period last year, this is caused by followings:

#### Consolidated financial statements

**1. Total revenues from sales** of 512.13 million Baht was 310.91 Million Baht or 154.51% increase from the same period last year. The main reason is the company's footwear business.

**2. Other Income** of 8.58 Million Baht decrease 36.51 million baht or 80.98% from the same period last year, the result of debt collection income 37.83 million baht.

**3. Cost of sales and hire of work** was 478.89 million baht, an increase of 297 million baht or 163.28 % from the same period last year, mainly due to the company's footwear industry.

**4. Distribution Cost** was 9.25 million baht, an increase of 3.36 million baht or 57.07% from the same period last year, mainly due to export cost of the company's footwear industry.

#### Separate financial statements

**1. Total revenues from sales** of 321.25 Million Baht was 317.81 Million Baht increase from the same period last year. mainly due to export cost of the company's footwear industry.

**2. Other Income** of 4.74 Million Baht decrease 36.84 million baht or 88.59% from the same period last year, the result of debt collection income 37.83 million baht increase from the same period last year.



**3. Cost of sales and hire of work** was 317.24 million baht, an increase of 312.60 million from the same period last year, mainly due to the company's footwear industry.

**4. Distribution Cost** was 3.42 million baht, an increase of 2.06 million baht or 152.21% from the same period last year, mainly due to export cost of the company's footwear industry.

The consolidated financial statements of the group of businesses for 3-month period ended September 30, 2023 net profit of 5.83 million baht Equity holders of the parent is 5.77 million baht. The net profit per share is calculated at 0.011 baht per share. The financial statement of the separate financial statements shows the net loss of 4.09 million baht. The net loss per share is calculated at 0.007 baht per share.

Please be informed accordingly.

Yours faithfully,

Sommat Khunset

(Mr. Sommat Khunset)

Managing Director