

Clarification of Operating Results and Financial Position
D.T.C. Industries Public Company Limited and Subsidiary Companies
For the period ended Sep 30, 2023

D.T.C. Industries Plc. And subsidiary companies have the total sales for the three-months and nine-months period ended Sep 30, 2023 amounting of 34.41 million baht and 112.47 million baht respectively. (2022 : amounting to 45.04 million baht and 115.34 million baht respectively.) The three-months total sale decreased by 10.63 million baht and nine-months total sale decreased by 2.87 million baht respectively, three-months decreased in ratio 23.60 and nine-months decreased in ratio 2.49 of total sale. Due to sale revenue decreased by 2.41 million baht , export sales decreased by 1.10 million baht, Rental income increased 0.38 million baht, other income increased by 0.26 million baht and total revenue decreased by 2.87 million baht.

Cost of sales for the nine-months period at Sep 30, 2023 amounted to 61.31 million baht. (2022: amounting to 70.63 million baht) The cost of sales decreased by 9.32 million baht, representing a gross margin at Sep 30, 2023 in ratio 42.27 (2022: ratio 35.63) decreased cost due to raw materials used and cost of production decreased 7.61 million baht. Set up depreciation decreased 2.03 million baht and the provision discounted products increased by 0.03 million baht. Salary and welfare increased by 0.29 million baht, Total cost decreased by 9.32 million baht.

The cost of sales for the nine-months ended Sep 30, 2023 amounted to 15.12 million baht. (2022: amounting to 14.70 million baht) cost of sales increased by 0.42 million baht (ratio 2.86) due to cost of advertising and support department decreased by 0.92 million baht, Salary and welfare increased by 1.27 million baht, Professional fee and other expenses increased by 0.07 million baht.

The cost of administration for the nine-month ended Sep 30, 2023 amounting to 16.84 million baht. (2022: Baht 16.41 million baht).administrative expenses increased 0.43 million bath. Due to cutting expenses in advance of foreign travel expenses decreased by 1.53 million baht. Salary and welfare increased by 2.31 million baht. Professional service fees and other expenses decreased by 0.35 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit (Loss) for the three-months and nine-months ended Sep 30, 2023, net profit amounting to 3.63 million baht and net profit of 10.60 million baht respectively. (2022 : net profit of 6.63 million baht and net profit 6.45 million baht respectively.) The three-months net profit increased 3.00 million baht and nine-month net profit increased 4.15 million baht respectively.

The net profit per share for the three-months and nine-month ended Sep 30, 2023 net profit 0.36 baht and net profit of 1.06 baht respectively. (2022 : net profit per share amounting 0.66 baht and net profit 0.64 baht respectively) the net profit per share for the three months decreased by 0.30 baht and the net profit per share for the six months increased by 0.42 baht respectively.

Pol.Maj.Gen. *Vatin Comsongsoi*
(Vatin Comsongsoi)
Director

Duangorn Haotawanich
(Mrs. Duangsamorn Haotawanich)
Director

