



M.D. 120/2023

10 November 2023

Subject: Notification of quarter 2/2023 operating results and financial position

To: President of the Stock Exchange of Thailand

With reference to Kang Yong Electric Public Company Limited's submission of financial statements for quarter 2/2023 (July 2023 – September 2023) duly reviewed by a certified public accountant, we would like to give clarification on the Company's operating results and financial position as follows:

**Highlights: 2st quarter of FY 2023 Operating results.**

Unit: Baht million	2nd quarter		2nd quarter		1st quarter		% Change	
	FY 2023		FY 2022		FY 2022		(YoY)	(QoQ)
Revenue from sales and services	1,780	100%	2,264	100%	2,097	100%	-21.4%	-15.1%
Gross profit	229	12.9%	216	9.5%	326	15.6%	6.0%	-29.8%
Net profit	299	16.8%	101	4.5%	131	6.3%	195.3%	-127.5%
Earning per share (Baht)	15.08		5.11		6.63			

**Revenue from sales of goods and rendering services**

Revenue from sales of goods and rendering services for the second quarter of 2023 was 1,780 million baht, a decrease by 484 million baht or -21.4% from the same quarter of last year. The sales of each product decreased in many significant markets due to a situation where demand in every market is falling due to the problem of the economic slowdown.

Revenue from sales of goods and rendering services for the second quarter of 2023 was 1,780 million baht, decreased by 316 million baht or -15.1% from the first quarter of 2023 due to the reduction from sales of refrigerators and fans both domestically and internationally.

**Gross profit margin**

The gross profit margin in the second quarter of 2023 was 229 million baht, increased by 13 million baht or 6.0% from the same quarter of last year due to the cost of sales reduced by the decrease in the price of raw materials. The gross profit margin decreased by 97 million baht or -29.8% from the first quarter of 2023.

**Net Profit**

The net profit for the second quarter of 2023 was 299 million baht, increased by 198 million baht from the same quarter of last year due to the gross profit increased 13 million baht, selling expenses and administrative expenses decreased by 99 million baht, mainly due to reduced freight costs by 62 million baht and investment income increased by 121 million baht, while there was a loss from exchange rate volatility of 21 million baht.



The second quarter of 2023 net profit was 299 million baht, an increase of 167 million baht from the previous quarter due to a dividend received 246 million baht. The selling and administrative expenses decreased by 20 million baht, mainly due to a decrease in royalty fees by 8 million baht, a reduction in warehouse rental fees by 4 million baht, and a decrease in freight costs by 5 million baht.

### Highlights of Financial Position

Unit: Baht million	Sep 30, 23	Mar 31, 23	% Change
Cash and cash equivalents	441	631	-30.0%
Other current financial assets	3,850	2,820	36.5%
Trade accounts receivables and Other receivables	839	1,072	-21.8%
Value added tax refundable	16	50	-68.0%
Inventories	842	1,271	-33.8%
Other current assets	105	115	-8.7%
<b>Total current assets</b>	<b>6,093</b>	<b>5,959</b>	<b>2.3%</b>
Other non-current financial assets	3,233	2,196	47.2%
Property, plant and equipment	1,373	1,405	-2.3%
Other non-current assets	92	86	7.2%
<b>Total non-current assets</b>	<b>4,698</b>	<b>3,687</b>	<b>27.4%</b>
<b>Total assets</b>	<b>10,791</b>	<b>9,645</b>	<b>11.9%</b>
Trade accounts payables and Other payables	825	1,073	-23.1%
Deferred tax liabilities	499	290	71.8%
Non-current provisions for employee benefits	281	270	4.1%
Other liabilities	109	113	-3.5%
<b>Total liabilities</b>	<b>1,714</b>	<b>1,746</b>	<b>-1.9%</b>
<b>Total equity</b>	<b>9,077</b>	<b>7,899</b>	<b>14.9%</b>
<b>Total liabilities and equity</b>	<b>10,791</b>	<b>9,645</b>	<b>11.9%</b>

#### Total Assets

As of 30 September 2023, the Company had total assets of 10,791 million baht, increasing from 31 March 2023 by 1,145 million baht or 11.9%, with changes in core asset items as below:

- Cash and cash equivalents was 441 million baht, a decrease of 189 million baht or -30.0% due to the use of cash in the business activities.
- Other current assets was 3,850 million baht, an increase of 1,030 million baht or 36.5% due to an increase in cash deposit.



- Trade accounts receivable and other receivables was 839 million baht, a decrease 233 million baht or -21.8%. Trade accounts receivable as of 30 September 2023 was 811 million baht, decreased by 231 million baht from 31 March 2023.
- Other non-current assets was 3,233 million baht, increased by 1,037 million baht or 47.2% compared to 31 March 2023 due to the re-evaluation of the fair value of other investments.

#### Total liabilities

As of 30 September 2023, the Company had total liabilities of 1,714 million baht, a decline of 33 million baht or -1.9% compared to 31 March 2023. The significant changes are as below:

- Trade accounts payable and other payables was 825 million baht, a decrease of 248 million baht or -23.1%
- Deferred tax liabilities was 499 million baht, an increase of 209 million baht or 71.8%.

#### Shareholders' equity

As of 30 September 2023, the Company shareholders' equity was 9,077 million baht, an increase of 1,178 million baht or 14.9% compared to 31 March 2023. The significant shareholder equity changes were total comprehensive gains, causing an increase of 1,260 million baht. Also, in August 2023, the Company paid dividends to shareholders in the amount of 81.18 million baht, at the rate of 4.10 baht per share, according to the shareholders' meeting on 26 July 2023.

This is for your information.

Yours sincerely,

Keiji Oya

President