

Ref: FASET 06/2023

10 November 2023

Subject: Report the operating result for the three-month and nine-month period ended 30 September 2023

To: President of the Stock Exchange of Thailand

XSpring Capital Public Company Limited (“The Company”) would like to report the consolidated operating result that has been reviewed by our auditor for the three-month and nine-month period ended 30 September 2023 as follows:

Consolidated operating result for the three-month period ended 30 September 2023

The Company reported net profit for the three-month period ended 30 September 2023 of Baht 38.06 million, comparing with the same period last year which reported net profit of Baht 1.43 million, increasing in profit by Baht 36.63 million. The details were as follows:

1. Total revenues were Baht 186.52 million, increasing by Baht 130.39 million mainly from:
 - Fee and service income of Baht 20.86 million increased by Baht 12.06 million mainly from an increase in fee and service income from asset management business of XSpring Asset Management Co., Ltd. and XSpring Digital Co., Ltd., the subsidiaries.
 - Interest income of Baht 166.94 million increased by Baht 135.16 million mainly from interest income from loans to non-related parties of Baht 108.64 million and interest income from loans to the purchase of debtors of Baht 33.60 million from XSpring AMC Asset Management Co., Ltd., a subsidiary.
 - Loss from investment of Baht 17.90 million increased by Baht 18.61 million mainly from an unrealized loss on trading equity and unit trust due to volatility of both domestic and international markets.

2. Total expenses were Baht 151.95 million, increasing by Baht 69.99 million mainly from:
 - Personal expenses increased by Baht 17.32 million from the higher number of employees to support the group’s business expansion.
 - The expected credit loss of Baht 34.53 million was mainly from set up allowance of the expected credit losses from loans to the purchase of debtors and other receivables of a subsidiary.

- Other expenses of Baht 40.14 million increased by Baht 14.87 million mainly from the higher depreciation and amortization expenses of fixed assets of Baht 13.47 million.
3. The Company recognized share of profit from associates of Baht 20.26 million, decreasing by Baht 19.86 million. This was mainly from the share of profit of Krungthai XSpring Securities Co., Ltd., which the Company hold 49.71% shareholding, decrease by Baht 12.77 million. Net profit of Krungthai XSpring Securities Co., Ltd. decreased by Baht 25.68 million which was mainly from the decrease in brokerage fee income by Baht 67.30 million or 31.04% because the average equity trading value decreased from 65,160.81 million per day to Baht 47,330.88 million per day or 27.36%. While the other income increased by Baht 2.44 million and total expenses decreased by Baht 39.18 million.

Consolidated operating result for the nine-month period ended 30 September 2023

The Company reported net profit for the nine-month period ended 30 September 2023 of Baht 71.95 million, comparing with the same period last year which reported net loss of Baht 130.63 million, increasing in profit by Baht 202.58 million. The details were as follows:

1. Total revenues were Baht 403.74 million, increasing by Baht 435.84 million mainly from:
 - Fee and service income of Baht 52.42 million increased by Baht 23.55 million mainly from an increase in fee and service income from asset management business of XSpring Asset Management Co., Ltd. and XSpring Digital Co., Ltd., the subsidiaries.
 - Interest income of Baht 318.30 million increased by Baht 233.77 million mainly from interest income from loans to non-related parties of Baht 191.93 million and interest income from loans to the purchase of debtors of Baht 40.20 million from XSpring AMC Asset Management Co., Ltd., a subsidiary.
 - Loss from investment of Baht 11.32 million decreased by Baht 157.58 million mainly from a realized loss and unrealized loss on investment unit trusts on last year from Asian and Developed Markets due to the volatility of both domestic and international markets, essentially the United States. However, the Company has adjusted its investment portfolio by investing in debt and equity instruments this year, resulting in lower investment losses.
 - Dividend income of Baht 32.19 million increased by Baht 14.89 million mainly from dividend income of domestic equity instruments.
2. Total expenses were Baht 377.42 million, increasing by Baht 144.61 million mainly from:
 - Personal expenses increased by Baht 60.99 million from the higher number of employees to support the group's business expansion.

- The expected credit loss of Baht 48.72 million was mainly from set up allowance of the expected credit losses from loans to the purchase of debtors and other receivables of a subsidiary.
 - Other expenses of Baht 112.39 million increased by Baht 26.13 million mainly from the higher depreciation and amortization expense of fixed assets of Baht 34.83 million and the decrease in consulting fee of Baht 8.60 million.
3. The Company recognized share of profit from associates of Baht 63.41 million, decreasing by Baht 73.23 million. This was mainly from the share of profit of Krungthai XSpring Securities Co., Ltd., which the Company hold 49.71% shareholding, decreased by Baht 79.92 million. Net profit of Krungthai XSpring Securities Co., Ltd. decreased by Baht 160.78 million which was mainly from the decrease in brokerage fee income by Baht 284.97 million or 37.50% because the average equity trading value decreased from Baht 75,210.58 million per day to Baht 52,093.46 million per day or 30.74%. Furthermore, the other income and total expenses decreased by Baht 65.20 million and Baht 189.39 million, respectively.

Please kindly be informed accordingly.

Yours sincerely,

(Ms. Varangkana Artkarasatapon)

President