



No. SAM-008 / 2023

November 13, 2023

Re : The Management Discussion and Analysis For the quarterly financial statements 3/2023

The Stock Exchange of Thailand

Samchai Steel Industry Public Company Limited (the “Company”) would like to clarify the reason for the difference in operating results for the 3rd quarter of 2023 ended 30 September 2023 compared to the same period of 2022. the following.

1. The company had sales revenue of 1,456.41 million baht, an increase of 280.27 million baht or 23.83% from the previous year due to more customers ordering products from the company. This is because the customers have confidence in the company's reputation, due to the result of the audit from the Revenue Department that did not find any wrongdoing as per the Customs Department's claim.

2. Cost of sales amounted to 1,437.93 million baht, an increase of 301.14 million baht or 26.49 percent from the previous year, in line with the increase in sales.

3. As a result of item 2, the company had a gross profit of 13.31 million baht, a decrease of 21.24 million baht or 61.48% from the previous year. The administrative expenses amounted to 30.36 million baht, close to last year. Although sales increased, but with good expense management, expenses were well maintained.

4. Financial costs amounted to 13.91 million baht, an increase of 4.65 million baht from the previous year or 50.22 percent due to rising interest rates.

5. Based on the above information, the Company has a net loss for the 3rd quarter of 2023 in the amount of 37.81 million baht.

Yours sincerely,

(Mr. Varoonchai Leekanchanakorn)
Managing Director