

**- Translation -**

Ref: THE 014/2023

November 14,2023

Subject: Management Discussion and Analysis of 3<sup>rd</sup> Quarter Ending September 30, 2023

To: President

The Stock Exchange of Thailand

CC: Corporate Finance Department

Securities and Exchange Commission

We, The Steel Public Company Limited (the "Company"), hereby submit the financial statements of the company and subsidiaries for the 3<sup>rd</sup> quarter ended September 30, 2023, and would like to clarify differences of the operating result for the 3<sup>rd</sup> quarter ended September 30, 2023 compared with 2022 as follows:

**1. Statement of Comprehensive Income**

Total revenues from sale of the Company and subsidiaries for the 3<sup>rd</sup> quarter ended September 30, 2023 equaled Baht 1,698.71 million compared with Baht 2,102.41 million for the same period of 2022, revenue decreased Baht 403.70 million or 19.20% due to sale quantity reduced around 7.73%, effected from metal demand in market had been reducing since end of 2022. Investments have been sustained, no confidence of economics, which were affected by Middle East war and uncleared policies of New Government. And selling price reduced around 9.58%, resulting less gross profit of this quarter Baht 59.79 million, while gross loss in 3<sup>rd</sup> quarter 2022 was Baht 60.23 million.

Selling and administrative expense of 3<sup>rd</sup> quarter 2023 totally Baht 46.26 million compared with Baht 136.87 million for the same quarter of 2022, decreased Baht 90.61 million due to transportation expense which was decreased in line with sale volumn and commission. Financial cost was Baht 19.18 million in this quarter compared with Baht 21.77 million of 3<sup>rd</sup> quarter, 2022, little decreasing due to less short term loans. And there was profit recognition from associated company Baht 0.01 million in this quarter, while loss recognition of Baht 12.77 million in 3<sup>rd</sup> quarter of 2022. After deducting all expenses and income tax, the company reported net loss attributable to Parent Company for the 3<sup>rd</sup> quarter of 2023 equaled Baht 9.98 million, compared to net loss of Baht 204.24 million for the same quarter of 2022, decreasing of loss Baht 194.26 million or 95.11%.

**2. Statement of Financial Position**

Total Assets of the Company as at September 30, 2023 equaled Baht 4,478.29 million compared with Baht 5,221.20 million as at December 31, 2022, assets decreased Baht 742.91 million caused from decreased of trade receivables and inventories due to loss purchasing.

Total liabilities decreased from Baht 2,997.26 million as at December 31, 2022 to Baht 2,431.05 million as at September 30, 2023, decreased Baht 566.21 million due to less purchasing, caused less using of short term loans. However, there was loss in this quarter, resulting D/E ratio decreased from 1.34 as at December 31, 2022 to 1.19 as at September 30, 2023.

Please be informed accordingly.

Sincerely yours,

The Steel Public Company Limited

(Mr.Suroj Jiraphongtrakul)

Chief Executive Officer