













Banko Diecasting (Thailand) Public Company Limited. บริษัท ซังโกะ ไดคาซติ้ง (ประเทศไทย) จำกัด (มหาชน)
Factory : Rojana Industrial Park Rayong , 3/14 Moo 2, T. Nongbua A. Bankhai Rayong 21120
Tel : 033-010701 - 05 Fax : 033-010707

Ref. Tor Lor. 00111/66

November 13, 2023

Subject: Operation Report for the quarter 3<sup>rd</sup> ended September 30, 2023

To: Managing Director of the Stock Exchange of Thailand

We, Sanko Diecasting (Thailand) Public Company Limited would like to report the year operating result of the Company for the 3<sup>rd</sup> quarter ended September 30, 2023 can be summarized as follows.

	Q3/2023	Q3/2022	Change	% YOY
(Unit : 1,000 Baht)			+/-()	
Revenue from sales	183,264	188,384	(5,120)	-2.72%
Cost of Sales	150,393	159,267	(8,874)	-5.57%
Gross Profit	32,871	29,117	3,754	12.89%
(%)	17.94%	15.46%		
Selling & Administrative	19,659	18,413	1,246	6.77%
Others Income	2,599	1,587	1,012	63.77%
Operating Income (EBIT)	15,811	12,291	3,520	28.64%
Net Profit before tax	13,715	11,217	2,498	22.27%
Tax income (expense)	992	0	992	
Net Profit	14,707	11,217	3,490	31.11%

## Performance analysis description

<u>In the 3<sup>rd</sup> quarter ended September 30, 2023</u> The Company had a net profit of baht 14.707 million, an increase from the previous year of baht 3.490 million or 31.11 %, with the following main factors:

 Decreased revenue sales from the previous year about for (2.72%) mainly due to sales mold decrease but sale of part increase from previous year about for 4.14% due to sales increase from new customer and existing customer increased order volume.



 $Factory: Rojana\ Industrial\ Park\ Rayong\ , 3/14\ Moo\ 2,\ T.\ Nongbua\ A.\ Bankhai\ Rayong\ 21120$   $Tel: 033\cdot010701\cdot05\ Fax: 033\cdot010707$ 

2. Decrease in cost of raw material prices during the  $3^{rd}$  quarter of 2023 and compared to the  $3^{rd}$  quarter of 2022, the average purchase price of raw materials per quarter decreased by 5.05%.

## **Executive Summary**

From the operating results in this quarter increased from the previous year, which was caused by the main factors above The Company continues to improve quality and service including marketing strategies and continually research and develop new products to increase customer base and future sales. In terms of production cost the company will be increase production efficiency at full capacity and manage production resources for maximum efficiency

Please be informed accordingly.

Regards,

(Mr. Rattawat Suksaichol)

Chief Executive Officer