



M.D. 016/2024

9 February 2024

Subject: Notification of quarter 3/2023 operating results and financial position

To: President of the Stock Exchange of Thailand

With reference to Kang Yong Electric Public Company Limited's submission of financial statements for quarter 3/2023 (October 2023 – December 2023) duly reviewed by a certified public accountant, we would like to give clarification on the Company's operating results and financial position as follows:

Highlights: 3rd quarter of FY 2023 Operating results.

Unit: Baht million	3rd quarter		3rd quarter		2nd quarter		% Change	
	FY 2023		FY 2022		FY 2023		(YoY)	(QoQ)
Revenue from sales and services	1,297	100%	1,915	100%	1,780	100%	-32.3%	-27.1%
Gross profit	142	10.9%	194	10.2%	229	12.9%	-27.2%	-38.3%
Net profit	250	19.3%	51	2.7%	299	16.8%	392.9%	16.2%
Earning per share (Baht)	12.64		2.56		15.08			

Revenue from sales of goods and rendering services

Revenue from sales of goods and rendering services for the third quarter of 2023 was 1,297 million baht, a decrease by 618 million baht or -32.3% from the same quarter of last year. The sales of each product decreased in many significant markets due to a situation where demand in every market is falling due to the problem of the economic slowdown.

Revenue from sales of goods and rendering services for the third quarter of 2023 was 1,297 million baht, decreased by 483 million baht or -27.1% from the second quarter of 2023 due to the reduction from each product both domestically and internationally.

Gross profit margin

The gross profit margin in the third quarter of 2023 was 142 million baht, decreased 53 million baht or -27.2% from the same quarter of last year due to the reduction of sales amount, while the cost of sales reduced by the decrease in the price of raw materials.

The gross profit margin in the third quarter of 2023 was 142 million baht, decreased 88 million baht or -38.3% from the second quarter of 2023 due to the reduction sales of water pump and refrigerator to the Japan market.



Net Profit

The net profit for the third quarter of 2023 was 250 million baht, an increase of 199 million baht from the same quarter of last year due to the investment income increasing by 182 million baht, which was a higher dividend income 165 million baht.

Even though the gross profit decreased 53 million baht but selling expenses and administrative expenses decreased by 63 million baht, mainly due to reduced freight costs 32 million baht, reduced royalty fee 13 million baht, the investment income increasing by 182 million baht, and gain from exchange rate volatility of 19 million baht.

The third quarter of 2023 net profit was 250 million baht, a decrease of 48 million baht from the previous quarter due to a reduction in sales, which affected the gross profit decreased from the previous quarter by 87 million baht. The selling and administrative expenses decreased by 31 million baht, mainly due to a decrease in royalty fees by 12 million baht, a reduction in development fees by 13 million baht, and a decrease in freight costs by 4 million baht.

Highlights of Financial Position

Unit: Baht million	Dec 31, 23	Mar 31, 23	% Change
Cash and cash equivalents	290	631	-54.0%
Other current financial assets	3,917	2,820	38.9%
Trade accounts receivables and Other receivables	683	1,072	-36.3%
Value added tax refundable	32	50	-34.8%
Inventories	924	1,271	-27.4%
Other current assets	373	115	225.3%
Total current assets	6,219	5,959	4.4%
Other non-current financial assets	3,088	2,196	40.6%
Property, plant and equipment	1,355	1,405	-3.5%
Other non-current assets	85	86	-1.0%
Total non-current assets	4,528	3,687	22.8%
Total assets	10,747	9,645	11.4%
Trade accounts payables and Other payables	668	1,073	-37.8%
Deferred tax liabilities	468	290	61.1%
Non-current provisions for employee benefits	287	270	6.2%
Other liabilities	113	113	0.1%
Total liabilities	1,535	1,746	-12.1%
Total equity	9,211	7,899	16.6%
Total liabilities and equity	10,747	9,645	11.4%



Total Assets

As of 31 December 2023, the Company had total assets of 10,747 million baht, increasing from 31 March 2023 by 1,101 million baht or 11.4%, with changes in core asset items as below:

- Cash and cash equivalents was 290 million baht, decreased by 341 million baht or -54.0% due to the use of cash in the business activities.
- Other current assets was 3,917 million baht, an increase of 1,097 million baht or 38.9% due to an increase in cash deposit.
- Trade accounts receivable and other receivables was 683 million baht, decreased by 389 million baht or -36.3%. Trade accounts receivable as of 31 December 2023 was 638 million baht, decreased by 404 million baht from 31 March 2023.
- Other non-current assets was 3,088 million baht, increased by 891.9 million baht or 40.6% compared to 31 March 2023 due to the re-evaluation of the fair value of other investments.

Total liabilities

As of 31 December 2023, the Company had total liabilities of 1,535 million baht, a decline of 211 million baht or -12.1% compared to 31 March 2023. The significant changes are as below:

- Trade accounts payable and other payables was 668 million baht, a decrease of 405 million baht or -37.8%
- Deferred tax liabilities was 468 million baht, an increase of 177 million baht or 61.1%.

Shareholders' equity

As of 31 December 2023, the Company shareholders' equity was 9,211 million baht, an increase of 1,312 million baht or 16.6% compared to 31 March 2023. The significant shareholder equity changes were total comprehensive gains, causing an increase of 1,396 million baht.

This is for your information.

Yours sincerely,

Keiji Oya

President