

บริษัทไฟน์ เม็ททัล เทคโนโลยีส์ จำกัด (มหาชน) **Fine Metal Technologies Public Company Limited**

No: KSTH24001

29 April 2024

Subject

Management's Discussion and Analysis of Operating Results of 1st Quarter in 2024

Attn

Director and Manager

The Stock Exchange of Thailand

From the results of the first quarter that ended 31 March 2024, the Company's total comprehensive income was 26 million baht, a decrease of 16 million baht or 38 % compared with 2023 due to:

1. Gross profit in 2024 decreased by 79 million baht, or 63 %, compared with 2023 due to lower sales volume and LME price in 2023.

Unit: MB	2024/Q1	2023/Q1	Increase/(Decrease)
Sales amount	1,879	2,069	(190)
COGS	1,833	1,943	(110)
Gross Profit	46	125	(79)
Shipment Volume (MT)	5,490	5,808	(318)

- 2. Operating expenses in Q1'2024, administrative expense decreased by 7 million baht (22%). Selling expense decreased by 2 million baht (7%) from Q1'2023 due to reduction of sales volume.
- 3. The Company had a gain on hedging cost of the material increased by 61 million baht, or 502%, compared with Q1'2023.

Unit: MB	2024/Q1	2023/Q1	Difference	Remarks
Gain/(loss) on hedging cost of material.	49	(12)	61	The customer absorbs gain/(loss) in the delivery month.

4. The Company's loss on TFRS9 increased by 21 million baht, or 205%, compared with 2023.

Unit: MB	2024/Q1	2023/Q1	Difference	Remarks
Gain/(Loss) on TFRS9	(11)	10	(21)	The trend of LME market price of Q1'2024 was higher than Q1'2023.

- 5. In Q1'2024, interest paid increased by 5 million baht compared with 2023. This was due to higher Baht short-term market interest rate levels applied to short-term borrowings from financial institutions and discounts on accounts receivable.
- 6. The Company had other comprehensive income, net of tax, of 5 million baht due to the effect of the cash flow hedge on foreign currency risk.

For your information

Sincerely yours,

(Mr. Junichi Ishihara and Mr. Hiroshige Nose)

Director

Director - สำนักงานใหญ่ : 183 อาคาร รีเด็นท์เฮ้าส์ ชั้น 14 ถนนราชคำริห์ แขวงถุมพินี เขตปทุมวัน กรุงเทพฯ 10330 โทร. 0-2256-0641-50 แฟกซ์ 0-2256-0651 โรงงาน : 213 ม.4 ถ.มิตรภาพ⁻กม.ที่ 125 ต.ทับกวาง อ.แก่งคอย จ.สระบุรี 18260 โทร. (036) 329-811-20 แฟกซ์ (036) 329-822 Head office: 183 Regent House Building, 14th Floor. Rajdamri Road., Lumpini, Pathumwan, Bangkok. 10330 Tel. 0-2256-0641-50 Fax. 0-2256-0651 Factory: 213 Moo 4, Mittraphap Road, Km. 125th, Tub Kwang, Kaeng Khoi, Saraburi 18260 Tel. (036) 329-811-20 Fax. (036) 329-822