## Management Discussion and Analysis for the operating results the 1<sup>st</sup> of 2024

The consolidated financial statements of Nation Group (Thailand) Public Company Limited and its subsidiaries for the first quarter ended 31 March 2024, the Group showed a loss of Baht 110.28 million, compared to the same period of 2023, which had a loss of Baht 36.20 million, a change of loss increased by 205%. The Company would like to clarify significant changes of Group's operation results were summarized as follows:

- 1. Revenue for the first quarter of 2024 decreased by 26% compared to the same period of 2023, mainly due to the decrease of revenue from services and sales by 26%, advertising revenue decreased by 25% and event revenue decreased by 13%, which was due to the decrease of event this year compared to last year.
- 2. Costs and expenses for the first quarter of 2024 increased by 4% compared to the same period of 2023, mainly due to the increase of employee expenses and selling expenses.

## **Conclusion:**

The consolidated operating resulting for the first quarter ended 31 March 2024, the Group had a loss of Baht 110.28 million, compared to the same period of 2023, which had a loss of Baht 36.20 million.