

CWTACC2024/002

15th May 2024

Subject: Managing Discussion and Analysis for Quarter 1/2024

To : Managing Director

The Stock Exchange of Thailand

Operating results for the three-month period ended 31 March 2024 and 2023

	31 March 2024	31 March 2023	Change	
	Million Baht	Million Baht	Million Baht	%
Sales and services	442.62	481.47	(38.85)	(8.07)
Gain on disposal of fixed assets	-	0.15	(0.15)	(100.00)
Other income	7.38	8.40	(1.02)	(12.15)
Total revenues	451.60	492.91	(41.31)	(8.38)
Cost of sales and services	313.59	389.96	(76.38)	(19.59)
Selling and administrative expenses	66.43	79.51	(13.08)	(16.45)
Loss on exchange rate	3.18	0.44	2.75	626.94
Total expenses	383.21	469.91	(86.70)	(18.45)
Share of gain from investment in associated company	1.60	2.89	(1.29)	(44.61)
Finance costs	20.85	16.51	4.34	26.26
Income tax expense	10.08	11.23	(1.15)	(10.20)
Net profit (loss) for the period	37.47	(4.74)	42.21	(890.61)
Profit attributable to owners of the parents	41.44	1.70	39.74	2,344.54
Basis earnings per share (Baht per share)	0.07	-		

The company would like to report the operation results for the company and subsidiary for the three-month period ended 31st March 2024 has a profit based on profit attributable to the company, showing a net profit of 41.44 million baht, compared to the same period of previous year at 1.70 million baht, a increase of 39.74 million baht. The details of the net profit which has changed from the previous year are showed as follows:

1. The company and its subsidiaries had revenue from sales and services of 442.62 million baht, compared to the same period last year. Which has total sales and service income of 481.47 million baht. The revenue from sales of the leather business for car seats decreased according to the number of car models produced. For revenue from the energy group There was an increase in income from electricity production and distribution from

the company's investment in the electricity production and distribution business, totaling 16 MW. In the first quarter of 2024, income was 157.94 million baht, increasing from the same quarter of the previous year with an amount of 121.03 million baht or an increase of 36.91 million baht. For revenue from the sale of boats and small buses in the 1st quarter of 2024, the amount was 10.55 million baht, an increase from the same quarter of the previous year with income of 8.41 million baht or an increase of 2.14 million baht from customers requesting more products. In addition, the company had other income of 7.38 million baht for total income for the 1st quarter of 2024 of 450.00 million baht, compared to the 1st quarter of 2023 with total income of 490.01 million baht. Therefore, total income decreased by 40.02 million baht, or 8.17 %.

2. The Company and its subsidiaries had costs from sales and services in the 1st quarter of 2024 totaling 313.59 million baht, compared to 389.96 million baht in the 1st quarter of 2023, a decrease of 76.38 million baht or 19.59 percent, which was caused by improvements. Continuous production process for production efficiency For sales and administrative expenses in the 1st quarter of 2024, the amount was 66.43 million baht, compared to the 1st quarter of 2023, the amount was 79.51 million baht, a decrease of 13.08 million baht or 16.45 %. The company still has a policy to reduce administrative expenses as well. In addition, the company had foreign exchange losses of 3.18 million baht, an increase of 2.75 million baht, which is an unrealized loss resulting from foreign currency translation at the end of each period. The main cause is the currency conversion according to the financial statements of liabilities from investment in purchasing machinery. Therefore, the total expenses of the Company and its subsidiaries for the 1st quarter of 2024 amounted to 383.20 million baht, compared to the amount of 469.91 million baht in the 1st quarter of 2023, a decrease of 86.71 million baht or 18.45 %.
3. The Company and its subsidiaries have a share of profits from investments in associated companies in the amount of 1.60 million baht, a decrease of 1.29 million baht or 44.61 percent. For financial costs in the consolidated financial statements for the first quarter of 2024, the amount of 20.85 million baht compared to The same period of the 1st quarter of 2023 amounted to 16.51 million baht, an increase of 4.34 million baht or 26.26 percent due to increased investment loans in the energy sector as well as increased interest rates during the quarter.

Financial position as at 31 March 2024 and 31 December 2023

	Consolidated (Million Baht)		Change	
	31 March 2024	31 December 2023	Million Baht	%
Current Assets	804.15	792.40	11.75	1.48
Non - Current Assets	2,813.02	2,826.93	(13.91)	(0.49)
Total Assets	3,617.17	3,619.33	(2.16)	(0.06)
Current Liabilities	1,108.58	1,047.33	61.25	5.85
Non - Current Liabilities	763.75	863.79	(100.04)	(11.58)
Total Liabilities	1,872.33	1,911.12	(38.79)	(2.03)
Total Shares' Equity	1,744.84	1,708.21	36.63	2.14

Total Assets

The company and its subsidiaries had current assets as of March 31, 2024 in the amount of 804.15 million baht, non-current assets in the amount of 2,813.02 million baht, total assets of 3,617.17 million baht. It was found that total assets were similar to as of December 31, 2023 with total current assets of 792.40 million baht. Non-current assets amounted to 2,826.93 million baht. Total assets amounted to 3,619.33 million baht.

Total Liabilities

The company and its subsidiaries had current liabilities as of March 31, 2024 in the amount of 1,108.58 million baht, non-current liabilities in the amount of 763.75 million baht, total liabilities in the amount of 1,872.33 million baht, compared to current liabilities as of December 31, 2023 in the amount of 1,047.33 million baht, non-current liabilities in the amount of 863.79 million baht, total liabilities amounted to 1,911.12 million baht, it was found that total liabilities decreased by 38.79 million baht or 2.03%, which was due to repayment of trade creditors and repayment of loans from financial institutions that were due for payment.

Shareholders' Equity

The Company and its subsidiaries had shareholders' equity as of March 31, 2024, in the amount of 1,744.84 million baht, compared to shareholders' equity as of December 31, 2023, in the amount of 1,708.21 million baht, an increase of 1,708.21 million baht. 36.63 million baht or 2.14 percent due to increased operating profits.

The company's financial ratios as of March 31, 2024 and December 31, 2023 have a current ratio of 0.73 times and 0.76 times, a total debt to equity ratio of 1.07 times and 1.12 times, respectively. The liquidity ratio has decreased because the company is still there may be debt burden from the company's investment in the energy business group.

Please be informed accordingly.

Sincerely yours,

(Mr. Weerapon Chaiteerath)

Managing Director