

Our Ref: No.V. 017 /2024 May 14,2024

Subject: Explanation for operation of first quarter of year 2024

Attn: Managing Director

The Stock Exchange of Thailand

Enclosed please find the financial statements for the 1<sup>st</sup> quarter of year 20243 ended March 31, 2024. The details are as follows:

Revenue from sales was 753 MB, increased by 177 Million baht or an increase of 31.2% Q-o-Q due to the high season of finstock sales especially in the Indian market. However, it was -28 Million baht (-3.6%) decreased when compared to the same period of last year as we lost some domestic market shares due to severe price competition. However, we managed to reduce materials and conversion costs drastically by implementing many cost-saving activities i.e. recovery and productivity improvement as well as production optimization to save energy costs. As a result, gross profit margin increased to 60 Million baht, compared to 4 Million baht and 20 Million baht in the last quarter and last year respectively.

Selling and administrative expenses were reduced to the normal level of 24 Million baht as there was no special expense (provision for sales rebate). Interest expenses slightly increased from last quarter due to the increase in accounts payable (trust receipts). Even though THB has been weakening, we can achieve a net gain of 7 Million baht from exchange rate and commodity swap in this quarter. And after deducting income tax of 3 Million baht, we posted net profit for the period at 29 Million baht or 0.29 THB per share. This result is a big improvement when compared to both last quarter and last year's performances.

In conclusion, the company's operating results for the 1<sup>st</sup> quarter ended March 31, 2024 showed the net loss which increased over 20% when compared to the same period of year 2023. Enclosed please find the financial statements and statement of accounts ended March 2024 which have been reviewed by the authorized auditors.

Sincerely yours,

VAROPAKORN PUBLIC COMPANY LIMITED

-Sahasee Chitanondh-

(Mr. Sahasee Chitanondh)

**Authorized Director** 

CC. Corporate Monitoring Department, The Securities and Exchange Commission