

Clarification of Operating Results and Financial Position
D.T.C. Industries Public Company Limited and Subsidiary Companies
For the period ended March 31, 2024

D.T.C. Industries Plc. and subsidiary companies have the total sales for the three months period March 31, 2024 amounting to 33.23 million baht. (2023: amounting to 35.31 million baht). Revenue has decreased by 2.08 million baht (ratio 5.89%) due to sale revenue decreased by 2.19 million baht, other incomes decreased 0.19 million baht. Rental income increased by 0.30 million baht. Total revenue decreased by 2.08 million baht.

Cost of sales for the three months ended March 31, 2024 amounting to 21.24 million baht. (2023: amounting to 22.46 million baht) The cost of sales decreased by 1.83 million baht, representing a gross margin for the three months 37.25% (2023: ratio 35.87%). The cost was reduced as a result of raw materials used and production expenses decreased by 2.28 million baht. Back up inventory deteriorated increased 0.38 million baht. Provision for discounted products decreased 0.25 million baht. Salaries and wages expenses increased by 0.90 million baht. Electricity bills decreased by 0.58 million baht. Service costs increased by 0.61 million baht. Total cost decreased by 1.22 million baht.

Distribution expense (Selling expense) for the three months ended March 31, 2024 amounting to 5.14 million baht. (2023: amounting to 4.66 million baht) selling expense increased by 0.48 million baht due to salary and welfare increased by 1.44 million baht. Advertising and sales promotion costs decreased by 1.13 million baht. Other expenses increased by 0.17 million baht.

The cost of administration for the three months ended March 31, 2024 amounting to 6.37 million baht (2023: amounting to 4.89 million baht), administrative expense increased to 1.51 million baht. Salary and welfare increased by 0.19 million baht. Consulting fees increased by 0.90 million baht, professional service fees increased by 0.12 million baht, land taxes and subsidiary service fees increased by 0.22 million baht. Other expenses increased by 0.08 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net loss for the three months ended March 31, 2023, net loss amounting to 0.008 million baht (2023 : net profit of 2.45 million baht.) the net profit for the three months decreased to 2.44 million baht.

The net loss per share for the three months ended March 31, 2024 amounting to 0.00 million baht. (2023 : net profit amounting 0.24 baht) the net profit per share for the three months ended decreased 0.24 baht .

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