

Subject : Management Discussion and Analysis for the first quarter of 2024

Dear : Managing Director
The Stock Exchange of Thailand

Asia Metal Public Company Limited (“the Company”) would like to clarify its operating result in the first quarter of consolidated financial statements for ending March 31, 2024, with details as follows.

Statement of Comprehensive Income For the period ended 31 March	31-Mar-24	31-Mar-23	Change	
	Thousand Baht	Thousand Baht	Thousand Baht	%
Revenue				
Revenue from sale of goods and services	2,228,940	1,913,725	315,215	16.5%
Other income	11,894	24,220	(12,326)	-50.9%
Total income	2,240,834	1,937,945	302,889	15.6%
Expenses				
Costs of sales of goods and services	2,055,005	1,690,922	364,083	21.5%
Distribution costs	24,307	20,524	3,783	18.4%
Administrative expenses	20,118	15,490	4,628	29.9%
Net foreign exchange loss	22,392	7,086	15,306	68.4%
Total expenses	2,121,822	1,734,022	387,800	22.4%
Profit(Loss) from operating activities	119,012	203,923	(84,911)	-41.6%
Finance costs	7,583	6,287	1,296	20.6%
Share of profit of associate accounted for using equity method	(13,841)	216	(14,057)	-6507.9%
Profit(Loss) before income tax expense	97,588	197,852	(100,264)	-50.7%
Income tax expense	23,283	37,343	(14,060)	-37.7%
Profit(Loss) for the period	74,305	160,509	(86,204)	-53.7%

Revenue:

Total income increased by 302.89 million baht or 15.6 percent to 2,240.83 million baht (Q1/2023: 1,937.95 million baht) because in the first quarter, the company had product sales volume increased, but average product sales prices were lower than the previous year. The market price of flat steel products has a downward trend, affected by the global economic situation that has slowed down as well as weak exchange rate fluctuations, resulting in increased costs and realized losses. Net foreign exchange loss in this quarter reached 22.39 million baht.

Costs and expenses:

Total expenses increased by 378.80 million baht or 22.4 percent to 2,121.82 million baht (Q1/2023: 1,734.02 million baht) with the following details.

- **Costs of sales of goods and services** increased by 364.08 million baht or 21.5 percent to 2,055.01 million baht (Q1/2023: 1,690.92 million baht) caused by variations in revenue from increased product sales.
- **Distribution costs and Administrative expenses** increased by 8.41 million baht or 23.4 percent to 44.43 million baht (Q1/2023: 36.01 million baht) due to recruiting employees to support The Galvanized Steel Factory currently being prepared for operation at the end of the year.
- **Net foreign exchange loss** increased by 15.31 million baht or 216.0 percent to 22.39 million baht (Q1/2023: 7.09 million baht).

Net profit

The company had a net profit after tax of 74.31 million baht (Q1/2023: 160.51 million baht), a decrease of 86.20 million baht or 53.7 percent. The net profit margin was 3.32 percent (Q1/2023: 100. 8.28 each)

Statement of financial position	31-Mar-24	31-Dec-23	Change	
	Thousand Baht	Thousand Baht	Thousand Baht	%
Current assets	2,629,217	2,740,480	(111,263)	-4.1%
Non-current liabilities	2,428,091	2,401,494	26,597	1.1%
Total Assets	5,057,308	5,141,974	(84,666)	-1.6%
Current liabilities	1,531,890	1,702,351	(170,461)	-10.0%
Non-current liabilities	118,991	107,501	11,490	10.7%
Total Liabilities	1,650,881	1,809,852	(158,971)	-8.8%
Total Equity	3,406,427	3,332,122	74,305	2.2%
Total Liabilities and Equity	5,057,308	5,141,974	(84,666)	-1.6%

Statement of financial position

The statement of financial position as of 31 March 2024 has changes from the statement of financial position as of 31 December 2023 as follows.

- Total assets were 5,057.31 million baht, a decrease of 84.67 million baht, representing 1.6 percent. Total liabilities were 1,650.88 million baht, a decrease of 158.97 million baht, representing 8.8 percent, and shareholders' equity was 3,406.43 million baht increased by 74.31 million baht, accounting for 2.2 percent. The increase was due to the operating results with net profit at the end of the period and other comprehensive income and loss and retained earnings not yet allocated at the end of the period 2,237.8 million baht.

Please be informed accordingly,

Your sincerely,

Mr. Chusak Yongvongphaiboon

Managing Director

Asia Metal Public Company Limited