

Date: May 10<sup>th</sup>, 2024

Subject: Explanation and Analysis of Operating Results for Q1/2024

To : President

The Stock Exchange of Thailand

Krungthai Car Rent and Lease Public Company Limited and its subsidiaries (the company) would like to clarify that the total operating results in the 1st quarter of 2024 decreased from the same period of the previous year by more than 20 percent, with the company having net profit of 15 million baht decreased 79% (YoY). The main reasons are as follows:

1. Income from car sales was 139 million baht, a decrease of 44% (YoY). The number of cars sold was 282 units, a decrease of 46% (YoY) due to sales of used cars in the 1st quarter of 2023, which had exceptionally high sales from supply shortage of used cars in addition, in the first quarter of 2024, the used car market situation was affected by financial institutions being strict in approving loans due to bad debt problems, and the economy slowed. The price of used cars has therefore been reduced. From the quantity of used cars on the market, there are a lot. But it is expected that the used car market will show a trend toward a gradual recovery in 2024. However, if compared with the overall used car market, the company has seen a smaller decline. With efficient sales management, the company is still able to make a profit from selling cars.

2. Car rental costs amounted to 307 million baht, an increase of 9% (YoY), which was mainly due to an increase in the depreciation of rental cars in line with the expansion of the car portfolio available for rental.

3. Financial costs amounted to 26 million baht, an increase of 29% (YoY) from an increase in policy interest rates last year. Including borrowing additional money from expanding the growth of assets available for rent.

Please be informed accordingly.

Sincerely yours,

(Mr.Pichit Chantarasereekul)

Managing Director

Krungthai Car Rent & Lease Plc.