



Arrow Syndicate Public Company Limited

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(Translation)

May 14, 2024

Subject: Clarification for operation performance 3 months period of March 31, 2024
Attention: The President of
The Stock Exchange of Thailand

Arrow Syndicate Public Company Limited ("Company") would like to report its financial results for 3 months ended March 31, 2024, with a profit of Baht 28.65 million increased of Baht 17.62 million or increased 159.66% compared to the same period of the previous year which reported the profit Baht 11.03 million due to the following reasons.

1. The company had sales and services revenue decrease of Baht 28.46 million or decrease 7.99% compared to the same period of previous year mostly from clients' postponed orders.
2. The gross profit from sales and services had increased of Baht 19.90 million or increase of 34.74% compared to the same period of previous year from several reasons such as,
 - Steel raw material cost, which is the company's main cost, decreased during the 2H period of 2023 and is stable to the present. The company considered to increase the sell target to maintain production efficiency.
 - Gross profit increased due to the decreased cost of steel raw materials while the changing of selling price of products and services is carefully considered. However, the Company has a policy to change the selling price to be in line with the market price while maintaining the gross profit margin at a competitive level.
3. Other revenue decreased by Baht 1.03 million or decreased 15.52% compared to the same period of the previous year from revenue from scrap sales decreased in line with sales revenue.
4. Distribution Cost increased by Baht 0.56 million or increased 3.63% from the same period of the previous year mainly due to an increase in local shipping cost and promotional costs.
5. The administrative expenses decreased by Baht 4.65 million or decreased 14.42% compared to the same period of the previous year due to a decrease in doubtful debts.
6. Financial cost – interest expense decreased by Baht 1.12 million or decreased by 45.06% compared to the same period of the previous year. The Company purchased raw materials by using less credit from financial institutions. Causing interest expenses from using loans reduced. However, the Company has the financial strength and the ability to pay interest and debt.
7. The corporate income tax increase of Baht 6.47 million or increased 233.67% from the same period of the previous year due to an increase in operating profit.

Please be informed accordingly,

Sincerely yours,

(Mr. Tanin Tanprawat)
Managing Director