

Subject: Management Discussion and Analysis for the First Quarter of 2024  
To: The President, the Stock Exchange of Thailand

We, SCI Electric Public Company Limited would like to report the result of the Company and subsidiaries (all together as “SCI Group”) for the First Quarter of 2024 which has been reviewed from the external auditor and approved by the Board of Directors’ meeting No. 2/2024 held on 13<sup>rd</sup> May 2024. The details are as follows:

### The operating result analysis

Unit: Million Baht

	For the three-month period ended 31 March			
	2024	2023	Increased (Decreased)	
			Amount	%
Total revenue	369.75	327.68	42.08	12.84
Net profit (loss) - Equity holders of the parent	(31.90)	(36.28)	4.37	12.05

#### **Net Profit (loss)**

For the first quarter of 2024, SCI Group had net loss of Baht 31.90 million, decreased by Baht 4.37 million or 12.05% as compared to the net loss of Baht 36.28 million incurred in the same period last year. The main reasons are as follows:

#### **Revenue**

For the first quarter of 2024, SCI Group had total revenues of Baht 369.75 million, increased by Baht 42.08 million or 12.84% compared to that of Baht 327.68 million the same period last year with details as follows:

- The sales revenues were Baht 360.76 million, increased by Baht 37.66 million or 11.65%, compared to that of Baht 323.10 million in the same period last year. The sales mainly increased from substation business.

#### **Cost and Expense**

For the first quarter of 2024, SCI Group had total expenses of Baht 388.55 million, increased by Baht 31.07 million or 8.69% compared to that of Baht 357.48 million in the same period last year with details as follows:

- Cost of sales were Baht 355.45 million, increased by Baht 29.27 million or 8.97%, compared to that of Baht 326.18 million in the same period last year. Cost of sales increased as sales increased.

**Statement of financial position**

Unit: Million Baht

	As of 31 March 2024	As of 31 December 2023	Increased (Decreased)	
			Amount	Percentage
Total Assets	1,716.54	1,734.69	(18.15)	(1.05)
Total Liabilities	1,085.27	1,058.78	26.48	2.50
Total Shareholder's Equity	631.27	675.90	(44.63)	(6.60)
D/E Ratio	1.72	1.57	0.15	9.75

**Assets**

As of 31 March 2024, SCI Group had total assets of Baht 1,716.54million, decreased by Baht 18.15 million or 1.05% from as of 31 December 2023 of Baht 1,734.69 million with details as follows:

- Inventory increased from raw materials (e.g., steel, equipment) and work in progress;
- Other current assets decreased from selling investment units to use in operations;
- Plant & Equipment increased from office building renovation and machine replacement.

**Liabilities**

As of 31 March 2024, SCI Group had total liabilities of Baht 1,085.27 million, decreased by Baht 26.48 million or 2.50% from as of 31 December 2023 of Baht 1,058.78 million with details as follows:

- Account payables increased from the purchase of raw materials for production and accrued interest on loans of the subsidiary in Myanmar which is in negotiating process to adjust payment term with the bank.

**D/E Ratio**

As of 31 March 2024, SCI Group had D/E ratio of 1.72, increased from 1.57 as of 31 December 2023. This was primarily due to the decrease in shareholder's equity in accordance with the operation results.

Kindly be informed accordingly.

Yours faithfully,  
 (Mr. Kriengkrai Pheanvitayaskul)  
 Chief Executive Officer