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**CHAMNI'S
EYE**

Date 15 May 2024

Subject Management's discussion and Analysis of the Financial Statement for the Financial Statement for the three-month period ended March 2024

To Managing Director of The Stock Exchange of Thailand

Enclosure Management's discussion and Analysis of the Financial Statement for the three-month period ended March 2024, each set of Thai and English

Chamni's Eye Public Company Limited ("CEYE" or "The Company" or "The Group") would like to submit the Company's audited Financial Statement for the three-month period ended March 2024 to The Stock Exchange of Thailand.

The operation result of CEYE for the three-month period ended March 2024 registered a net profit amounting to 9.22 million Baht. Please see further details in the Management's discussion and Analysis of the Financial Statement for the three-month period ended March 2024 as attached.

Best regards,

(Ms. Suwanee Suwansaengroj)

Chief Executive Officer

Chamni's Eye Public Company Limited

The Management's discussion and Analysis of the Financial Statement

for the three-month period ended March 2024

Summary of operating performance

	three-month period ended March 2023	three-month period ended March 2024	Change	
	Million Baht	Million Baht	Million Baht	Percent
Revenues from services	121.64	106.21	(15.43)	(12.68)
Cost of services	83.00	79.62	(3.38)	(4.07)
Gross profit	38.64	26.59	(12.05)	(31.17)
Other income	0.11	0.24	0.13	115.18
Selling expense	(0.05)	(0.33)	(0.28)	560.00
Administrative expense	(11.39)	(15.50)	(4.11)	36.12
Profit from operating activities	27.31	11.00	(16.31)	(59.72)
Share of profit from investment in associated company	-	0.98	0.98	n/a
Gain on revaluation of investments	0.54	0.95	0.41	77.09
Expected credit loss	0.36	(1.18)	(1.54)	(423.08)
Financial cost	(0.42)	(0.59)	(0.17)	40.63
Profit before income tax	27.80	11.17	(16.63)	(59.83)
Tax expense	(5.49)	(1.95)	3.54	(64.49)
Profit for the year	22.31	9.22	(13.09)	(58.68)

Revenue structure

Revenue structure	three-month period ended March 2023		three-month period ended March 2024		Change	
	Million Baht	Percent	Million Baht	Percent	Million Baht	Percent
Revenues from stills and digital imaging / VDO and motion post production	106.47	87.45	83.13	78.09	(23.35)	(21.93)
Comprehensive end-to-end creative and production services, including brand strategy, creative development, advertising production, social media management, media planning and buying, plus an online publishing platform.	12.91	10.61	20.26	19.03	7.35	56.92
Revenues from studio rental	2.26	1.85	2.82	2.65	0.57	25.18
Revenues from services	121.75	100.00	106.45	100.00	(15.30)	(12.57)
Other revenues	0.11	0.09	0.24	0.23	0.13	115.18
Total revenues	106.47	87.45	83.13	78.09	(23.35)	(21.93)

three-month period ended March 2024, The Group generated revenues of 106 million baht, 21.93 percent of sales has decreasing from the same period last year.

The overall company performance declining from the customer in E-Commerce industry been changing their marketing strategy, slowdown in demand on advertising activities which had negative impact for company performance. Therefore the developing and expanding is the keys focus on the company direction for example to do marketing for regional market / to develop the IA solution in house and expand our people to ready for growth.

Gross Profit

The Group's gross profit for three-month period ended March 2023 and 2024 was 38.64 million baht and 26.59 million baht, equivalent to gross profit Margins of 31.77 percent and 25.04 percent, respectively. The gross Margin amount decreasing 31 percent, because of a decrease in revenues significantly.

Administrative Expense

Administrative expense for the three-month period ended March 2024 was 15.50 million baht, increase 4.11 million baht. Mainly from employee benefit and to improve the efficiency of the operating process and rental expenses.

Financial Cost

The Group's financial cost for the three-month period ended March 2024 was 0.59 million baht. Increasing from 0.42 million baht when compare with the same period last year.

Net Profit

The Group's net profit for the three-month period ended March 2024 was 9.22 million baht (do not include Other comprehensive loss - net of tax)

Financial Position

	year ended 2023	three-month period ended March 2024	Change	
	Million Baht	Million Baht	Million Baht	Percent
Total Assets	766.43	797.31	30.88	3.87
Total Liabilities	126.60	148.33	21.73	14.65
Shareholders' equity	639.83	648.98	9.16	1.41

Total Assets

Total assets as of the year ended 2023 and for three-month period ended March 2024 were equal to 766.43 million baht and 797.31 million baht, respectively. An increase of total assets was 30.88 million baht mainly from drawdown the long term loan from new office which is due date almost expired .

Total Liabilities

Total liabilities as of the year ended 2023 and for three-month period ended March 2024 were 126.60 million baht and 148.33 million baht, respectively. The increasing in total liabilities was due to increasing in long term loan.

Shareholders' equity

Total shareholder's equity as of the year ended 2023 and three-month period ended March 2024 were 639.83 million baht and 648.98 million baht respectively. The rise in total shareholder's equity was mainly from premium on ordinary shares. And the amount unappropriated retain earning.

Key Financial Ratios

	Unit	year ended 2023	three-month period ended March 2024
Current ratio	times	4.25	4.67
Debt to Equity ratio	times	0.20	0.23
Gross Profit Margin	%	29.94	25.04
Net Profit Margin	%	13.80	8.66

Liquidity ratio

Current ratio as of December 31, 2023 and the three-month period ended March 2024 were 4.25 times and 4.67 times, respectively.

Debt to Equity ratio

as of December 31, 2023 and the three-month period ended March 2024 the company has D/E ratio 0.20 and 0.23 times, respectively.