

Translation

Re : MANAGEMENT'S DISCUSSION AND ANALYSIS FOR JUNE 30, 2024

The Company wishes to explain the reasons contributing to the increase of loss on financial statement as of June 30, 2024, comparing to the previous year, the details are as follows;

Results of Operations

Revenues from construction work

In the first half of 2024, the Company's revenues from construction work were Baht 34,351 million, an increase of Baht 3,419 million from the same period of previous year mainly from an increase of revenues from construction work of an oversea subsidiary.

Revenues from sales and services

In the first half of 2024, the Company's revenues from sales and services were Baht 3,217 million, a decrease of Baht 184 million from the same period of previous year mainly from the decrease of revenues from sales of subsidiaries.

Costs of construction work

In the first half of 2024, the Company's costs of construction work were Baht 31,580 million, an increase of Baht 3,057 million from the same period of previous year mainly increase relevant to the increase of revenues of an oversea subsidiary.

Costs of sales and services

In the first half of 2024, the Company's costs of sales and services were Baht 3,245 million, an increase of Baht 180 million from the same period of previous year partially because of the increase of mining costs.

Gross profit

In the first half of 2024, the Company's gross profit was Baht 2,743 million, a decrease from the same period of previous year for which the gross profit was Baht 2,745 million. While the Company's gross profit margin in the first half of 2024 was 7.30%, a decrease from the same period of previous year for which the gross profit margin was 7.99% partially from losses in mining project, buildings projects as well as the decrease of gross profits in oversea subsidiaries.

Dividend income and share profit from joint ventures

In the first half of 2024, the Company's dividend income and share profit from joint ventures were Baht 143 million, an increase of Baht 140 million from the same period of previous year partially from share profits for indemnity amounts of an oversea joint venture.

Interest income

In the first half of 2024, the Company's interest income was Baht 335 million, an increase of Baht 249 million from the same period of previous year which from interest income from dispute settlements of an oversea project.

Gain on disposal of fixed assets

In the first half of 2024, the Company's gain on disposal of fixed assets were Baht 304 million, a decrease of Baht 878 million from the same period of previous year mainly from the gain on disposal of non-operating assets.

Gain on exchange rate

In the first half of 2024, the Company's gain on exchange rate was Baht 140 million, an increase of gain Baht 104 million from the same period of previous year partially from the gain on depreciation of THB against foreign assets.

Other income

In the first half of 2024, the Company's other income was Baht 936 million, an increase of Baht 469 million from the same period of previous year partially from the income from dispute settlements of an oversea project.

Selling expenses

In the first half of 2024, the Company's selling expenses were Baht 19 million, a decrease of Baht 6 million from the same period of previous year mainly from a decrease of advertising expenses according to a spending control policy of a subsidiary.

Administrative expenses

In the first half of 2024, the Company's administrative expenses were Baht 1,656 million, an increase of Baht 155 million from the same period of previous year because some subsidiaries had increased administrative expenses relevant to their increasing revenues as well as the increasing expense from sales of non-operating assets.

Allowance for impairment losses

In the first half of 2024, the Company's allowance for impairment losses were Baht 1,320 million, an increase of loss Baht 1,178 million from the same period of previous year mainly from the increase of allowance for impairment losses of large industrial construction works.

Share of loss from investments in associated joint control companies and joint ventures

In the first half of 2024, the Company's share of loss from investments in associated and joint control companies and joint ventures was Baht 726 million, an increase of loss sharing Baht 512 million from the same period of previous year mainly from the increase of losses in a joint control company according to the unrealized loss on exchange rate of its foreign liabilities.

Financial costs

In the first half of 2024, the Company's financial costs were Baht 1,548 million, an increase of Baht 115 million from the same period of previous year partially from the increase of interest rate.

Income tax expense

In the first half of 2024, the Company's income tax expense was Baht 530 million, a decrease of Baht 47 million from the same period of previous year mainly from the decrease of the income tax in the oversea subsidiaries.

Loss for the period attributable to shareholders of the Company

As a result of the foregoing, In the first half of 2024, the Company's loss for the period attributable to shareholders of the company was Baht 1,646 million, an increase of loss Baht 2,069 million from the same period of previous year.