



Our Ref: APURE 028/2024

12 November 2024

Subject Clarification on First Quarter's Operating Performance (3/2024)

Attn. To The Director and President of the Stock Exchange of Thailand

The company clarifies causes and reason for relative financial performance on the items varies more than 20% compared to same quarter of previous year. The company, hereby, explains the Q3-2024 operating performance compared to Q3-2023 operating performance.

Revenue from Sales for Q3/2024 and Q3/2023 was 522.94 million baht and 954.16 million baht, respectively, which decreased of 431.23 million baht or 45.19% when compared with Q3 / 2023 , The reason for the decrease in income is that the company's sales volume has decreased due to the increase in competitors both domestically and internationally (especially China), causing The competition is very high in term of price while the economy is in recession and the company is still losing money from the exchange rate compared to the US dollar (the company's main trading currency).

Cost of Sales for Q3 / 2024 and Q3 / 2023 was 376.22 million baht and 696.59 million baht, respectively, which decreased of 320.37 million baht or 45.99 % when compared with Q3 / 2023 The cost of sales decreased in accordance with decrease in revenue.

Profit (Loss) Net Equity of shareholders of the Company for Q3 / 2024 and Q3 / 2023 was 47.9 million baht and 148.12 million baht, respectively. It decreased 100.23 million baht or 67.67 % when compared with Q3 / 2023 , The reason why the company's net profit margin decreased was because the company's sales decreased and the company also had a loss from the exchange rate compared to the US dollar (the company's main trading currency).

Please be informed

Yours sincerely,

(Ms. Sineemas Sotpiparnukul)

Chief Executive Officer

Authorized Director

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