



President

Stock Exchange of Thailand

13 May 2026

Dear Sir,

**Explanation and Analysis of Financial Statements for the First Quarter Ended 31 March 2026**

Thai Rung Union Car Public Company Limited hereby submits the audit report of the consolidated financial statements for the first quarter ended March 31, 2026, of Thai Rung Union Car Public Company Limited and its subsidiaries (“the Company”), which has been audited by an authorized auditor and approved by the Board of Directors, to the Stock Exchange of Thailand for publication to investors.

**General overview of the Thai automotive industry**

Unit: vehicles	Q.1		
	2026	2025	YoY
Production	369,751	351,062	5%
Domestic sales	182,083	153,193	19%
Export sales	219,994	224,471	-2%

In the first quarter of 2026, the Thai automotive industry showed signs of recovery, with vehicle production increasing by 5% and domestic sales rising by 19% compared to the same period last year. This was driven by the gradual delivery of vehicles ordered at the Motor Show, which saw over 100,000 bookings, mostly electric vehicles. However, the pickup truck segment remained sluggish due to stricter lending criteria from financial institutions. Exports sales decreased by 2% as a result of the closure of the Strait of Hormuz, which reduced car exports to the Middle East. However, exports increased in the markets of Australia, Africa, Europe, Central America, and South America.

The Federation of Thai Industries (FTI) forecasts car production for 2026 at 1.5 million units, a 3% increase. This includes a target of 550,000 units for domestic sales and 950,000 units for export, representing a stable to slightly recovering trend. Factors to monitor include interest rate trends and loan conditions, demand in export markets, the continuation of EV support measures, and the level of price competition.

## Company results

Management wishes to clarify the operating results for the first quarter of 2026 ended March 31, 2026, compared to the first quarter of 2025 ended March 31, 2025, and the financial position as of March 31, 2026, compared to December 31, 2025, for the purpose of reviewing the consolidated financial statements.

### **Consolidated Income Statement for the year ended 31 March 2026**

THB millions	Q1'2026	Q1'2025	Change	
Item				
Operating revenues	493.7	477.6	16.2	3%
Other income	37.2	65.7	(28.5)	(43%)
1.1 <b>Total revenues</b>	<b>530.9</b>	<b>543.2</b>	<b>(12.3)</b>	<b>(2%)</b>
1.2 Cost of sales & services	411.3	416.4	(5.1)	(1%)
1.3 Selling & administrative expenses	62.2	55.8	6.4	11%
1.4 Share in profit/(loss) of associates (joint ventures)	1.7	9.4	(7.7)	(82%)
<b>Profit/(loss) before tax</b>	<b>58.9</b>	<b>80.2</b>	<b>(21.3)</b>	<b>(27%)</b>
Income tax income (expense)	9.3	8.4	0.9	11%
1.5 <b>Net profit/(loss)</b>	<b>49.6</b>	<b>71.9</b>	<b>(22.3)</b>	<b>(31%)</b>

THB millions	Q1'2026	Q1'2025	Change	
Item				
<b>Distribution of consolidated profit/(loss)</b>				
Attribution to owners of the parent company	49.0	71.7	(22.7)	(32%)
Attribution to non-controlling interests	0.7	0.2	0.4	202%

## **1. Overview of Results for the Year**

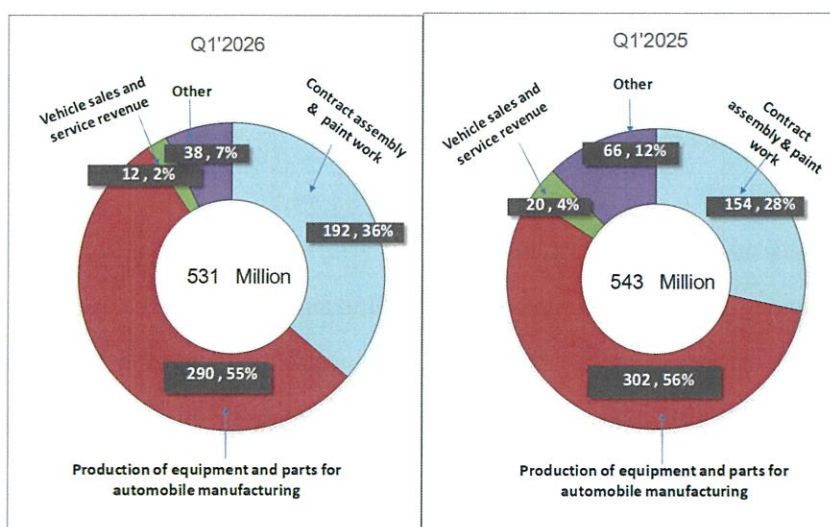
The company operates as a manufacturer and distributor in the automotive industry. The company's consolidated financial statements, compared to the previous year, are as follows:

### **1.1 Consolidated Revenues**

Total Revenue In the first quarter of 2026, the Company's total operating revenue, excluding profit sharing from associated companies, was 531 million baht, a decrease of 12 million baht or 2% compared to the same quarter of the previous year.

Operating revenues by type of business

Q1'2026 / Q1'2025 = -12 , -2%



Note: Total income includes operating income and other income. (Excluding profit sharing from associated companies)

- Revenue from the production of equipment and parts for automotive manufacturing (comprising revenue from contract manufacturing of parts, molds, and jigs) totaled 290 million baht, or 55% of total revenue. This is a decrease of 13 million baht, or 4%, compared to the same quarter of the previous year, due to a decrease in orders from automotive parts customers, resulting from increased imports of electric vehicles (EVs) and tighter loan approval processes by financial institutions for car loans.
- Revenue from contract assembly and other services totaled 192 million baht, or 36% of total revenue, an increase of 38 million baht or 25% compared to the same quarter of the previous year. This increase was driven by expanding orders from the agricultural machinery industry, reflecting increased production capacity by some customers.
- Revenue from vehicle sales and service fees from car service centers totaled 12 million baht, or 2% of total revenue. This is a decrease of 9 million baht, or 43%, compared to the same quarter of the previous year, due to a slowdown in vehicle exports and stricter lending policies from financial institutions.
- Other income amounted to 38 million baht, or 7% of total revenue, a decrease of 29 million baht or 43% compared to the same quarter of the previous year. This decrease is due to the inclusion of refund income from government agencies, tax benefits from eligible measures, and returns from investment units in the same quarter of the previous year.

## **1.2 Cost of sales and service**

In the first quarter of 2026, the company's total cost of sales and services was 411 million baht, representing 83% of costs, compared to 87% in the same quarter of the previous year. This was due to the expansion of revenue from high-profit contract assembly work. However, the company continues to implement measures to reduce costs and improve production efficiency.

## **1.3 Selling and administrative expenses**

In the first quarter of 2026, the company's total selling and administrative expenses amounted to 62 million baht, representing a 12% ratio of expenses to total revenue, compared to 10% in the same quarter of the previous year, an increase of 2%. This was partly due to losses from investments.

## **1.4 Share of profit/(loss) from investments in associates**

In the first quarter of 2026, the company had a profit share from investments in associate companies of 2 million baht, a decrease of 8 million baht or 82% compared to the same quarter of the previous year.

## **1.5 Net profit/(loss)**

In the first quarter of 2026, the company's net profit attributable to the parent company was 49 million baht, a decrease of 23 million baht compared to the same quarter of the previous year. This was due to lower revenue, differing profit margins across product lines, and other reasons previously mentioned.

## **2. Analysis of Consolidated Balance Sheet at 31 March 2026 compared with 31 December 2025**

**(Bt. Millions)**

THB millions ITEM	31-Mar-26	31-Dec-25	Change	%
Total Assets	4,562	4,511	51	1%
Total Liabilities	539	522	17	3%
Total Equity	4,023	3,989	34	0.8%

### **2.1 Assets**

As of March 31, 2026, total assets amounted to 4,562 million baht, an increase of 51 million baht from December 31, 2025. This increase is mainly due to higher raw material costs in preparation for new orders.

### **2.2 Liabilities**

As of March 31, 2026, total liabilities amounted to 539 million baht, an increase of 17 million baht from December 31, 2025. This increase is mainly due to new machinery lease agreements for a new production line and an increase in outstanding corporate tax payments from the operating results of the previous year.

### **2.3 Equity**

As of March 31, 2026, total shareholders' equity amounted to 4,023 million baht, compared to December 31, 2025, an increase of 34 million baht. This is mainly due to improved operating results during the year and the recognition of profit sharing from joint ventures.

### **3. Financial ratio.**

Financial ratios		Q1'26	Q1'25	31-Dec-25
Net profit margin	%	9.22%	13.19%	
Liquidity ratio	times	5.22		5.16
Debt to Equity Ratio	times	0.14		0.13

Regarding profitability, the return on net profit decreased compared to the same quarter of the previous year due to differing product mixes and a decrease in operating profit resulting from the aforementioned reasons.

The company's overall financial liquidity is in good condition, reflecting improved ability to repay short-term debt resulting from efficient management of working capital.

The debt-to-equity ratio increased slightly. The company is not at financial risk.

### **4. Sustainable Business Operations**

The group of companies has a sustainability strategy that integrates ESG concepts into its core operational processes and disseminates knowledge to its employees.

- The company participated in the Stock Exchange of Thailand's ESG DNA program to instill knowledge for sustainable development in its employees, and they passed the knowledge test according to the criteria set by the Stock Exchange.
- The company has achieved an A rating in the SET ESG Rating for 2025.

#### **Environmental aspect**

- The company has implemented a Carbon Footprint of Organization project, collecting data on greenhouse gas emissions compared to a baseline year, and undertaking activities to reduce greenhouse gas emissions in subsequent years.

- The company has implemented energy reduction and renewable energy initiatives, such as the use of solar cells in its production processes.

**Social aspect**

- The company engages in CSR activities with surrounding communities and conducts social responsibility initiatives.
- Maintain a safe working environment for employees and conduct hazard identification activities to prevent future incidents.

**In terms of good governance and corporate governance.**

- The company conducts its business in accordance with good ethical principles and has a code of conduct manual.
- The company has joined the Thai Private Sector Coalition Against Corruption (CAC).

**5. Report of the Certified Public Accountant**

The audit of the financial statements by a certified public accountant resulted in a qualified opinion because it used the financial statements of the management of an associate company that had not been reviewed by the associate company's auditor.

Trusting this meets your requirements we remain,

Yours faithfully,



Phakkawat Suwanmajo

Company Secretary