

- TRANSLATION -

(Q-CON) 007/2026

May 8, 2026

Attention Managing Director

The Stock Exchange of Thailand

Subject : Management Discussion and Analysis for the first quarter ended 31 March 2026

Quality Construction Products Public Company Limited (“Q-CON”) would like to clarify the main reason that caused operating result of the first quarter 2026 changed more than 20 percent that of 2025.

Q-CON and subsidiary have profit for the first quarter 2026 amount 50.3 Million Baht compared with the performance as the same period of 2025, there were profit for the period 88.3 Million Baht or profit for the year decreased 38.0 Million Baht. Due to the decreasing of Revenue from sales 9% at the same period, mainly reason from the sales volume and sales price were decreased. Cost of sales decreased 3% mainly reason from the sales volume. As the result, the company's gross profit margin decreased by 5% compared to last year.

For the first quarter 2026, the company cost of distribution and administrative expenses were 56.1 Million Baht compared to the same period last year 44.0 Million Baht, it was increased 28% or 12.1 Million Baht from transportation expenses increased by 4.2 Million Baht, recognized a loss on inventories devaluation increased by 2.7 Million Baht, salary and welfare increased by 2.6 Million Baht, information technology expenses increased by 1.0 Million Baht, and others increased by 1.6 Million Baht.

The finance costs were 0.3 Million Baht from interest expenses on lease liabilities.

The company's income tax was 12.5 Million Baht, it was decreased from last year 9.8 Million Baht, because of the decreasing from the profit for the year.



As at March 31, 2026, the total assets of the company were 3,208.4 Million Baht which increased 85.2 Million Baht compared with December 31, 2025 increased from cash and cash equivalents, trade receivables and other current receivables, inventories, deferred tax assets and property, plant and equipment. The assets decreased from intangible assets and other non-current assets.

The new manufacturing facility in Songkhla Province has commenced commercial operations in the first quarter of 2026.

The total liabilities were 592.3 Million Baht which increased 194.8 Million Baht from dividend payables, corporate income tax payable, trade payables and other current payables, lease liabilities and non-current provisions for employee benefits. The liabilities decreased from current provisions for employee benefits and other non-current liabilities.

As at March 31, 2026, the company had the balance of cash and cash equivalents for 550.6 Million Baht increased 27.2 Million Baht from December 31, 2025. The net cash flows from operating activities 88.6 Million Baht, net cash flows used in investing activities 55.4 Million Baht from acquisition of property, plant and equipment 56.5 Million Baht, interest received 1.1 Million Baht, the net cash flows used in financing activities 5.9 Million Baht, from payments of lease liabilities and interest and financial costs paid.

Please be informed accordingly

Sincerely yours,

Krongboon Sopawanit

(Miss Krongboon Sopawanit)

Deputy Managing Director