บริษัท วิจิตรภัณฑ์ปาล์มออยล์ จำกัด (มหาชน)
VICHITBHAN PALMOIL PUBLIC COMPANY LIMITED
2044 ถนนเพชรบุรีตัดใหม่ แขวงบางกะปิ เขตห้วยขวาง กรุงเทพฯ 10310
2044 PHETBURI EXTENSION ROAD, BANGKAPI HUAYKWANG BANGKOK 10310

No. 059/2026

August 13, 2026

Subject: Management's Discussion and Analysis of Financial Condition and Results of Operations regarding consolidated for the second quarter on June 30, 2026

บทวิเคราะห์และการอธิบายของฝ่ายบริหารเกี่ยวกับสถานะทางการเงินและผลการดำเนินงานรวมสำหรับไตรมาสที่สอง ณ วันที่ 30 มิถุนายน 2569

To: The President of Stock Exchange of Thailand

Vichitbhan Palmoil Public Company Limited and its subsidiaries would like to submit the Management's Discussion and Analysis of Financial Condition and Results of Operations regarding Consolidated for the second quarter on June 30, 2026. The net loss of the company and its subsidiaries was THB 41.73 million, a decrease from the second quarter on June 30, 2025, which had a net profit of THB 118.51 million. The decreasing proportion was considered 135.21 percent. The company would like to submit the management's explanation and analysis of the financial position and operating results for the second quarter ended June 30, 2026, as follows:

Performance Analysis

Revenue

For the second quarter of 2026, the company had total revenue of THB 474.97 million, a decrease of 56.58 percent from the second quarter of 2025, which amounted to THB 1,093.96 million. This was due to the sales volume of crude palm oil and palm kernel oil, which decreased by 68.84 percent and 44.57 percent, respectively, even though the average selling price per unit increased by 19.65 percent and 19.60 percent, respectively. However, the increase in average selling price was less than the decrease in sales volume, resulting in a decrease in the company's revenue this quarter.

Cost of sales

Cost of sales for the second quarter of 2026 amounted to THB 481.22 million, a decrease from THB 918.96 million in the same quarter of the previous year, or 47.63 percent, due to a decrease in sales volume.

Goss Loss

The group of companies incurred a gross loss of THB 6.26 million, compared to a gross profit of THB 175.00 million in the same period of the previous year, a decrease of 103.58 percent. This is due to the cost of sales to revenue ratio being 101.32 percent in this quarter, compared to 84.00 percent in the previous year, with the growth in cost of goods sold higher than the increase in the average selling price. Due to the 55.32 percent increase in the price of fresh palm fruit in the second quarter compared to the same period last year.

Selling Expense and Administrative Expenses

The Company's selling expense for the 2nd quarter of 2026 was THB 6.52 million, a decrease from THB 12.45 million in the same period last year, or a decrease of 47.61 percent, due to a decrease in sales volume.

Administrative expenses decreased to THB 24.88 million from THB 29.44 million in the same period last year, which decreased by 15.49 percent, due to control of operating expenses.

Net Loss

(Loss)profit for the Period - For the three months ended the second quarter of 2026, the Group reported a net loss of THB 41.73 million, compared to a net profit of THB 118.51 million for the same period in 2025.

Total Comprehensive (expense)income for the Period - The Group's total comprehensive loss amounted to THB 41.73 million, compared to a total comprehensive profit of THB 118.51 million for the same period in 2025.

The decline in performance is due to the reasons stated above.

Assets

The total assets of the Company at the end of June 2026 were THB 1,061.44 million, an increase from THB 753.86 million at the end of the year 2025. The increased amount was THB 307.59 million, or 40.80 percent, due to the increase in accounts receivable, according to the product sales cycle and normal payment terms, and an increase in inventory according to sales contracts, representing growth rates of 73.32% and 133.38%, respectively.

Liabilities

At the end of June 2026, the Company had total liabilities of THB 596.15 million, increased from THB 204.20 million at the end of 2025, or an increase of THB 391.96 million, or 191.95 percent. This was due to an increase in short-term borrowings from financial institutions and trade payables to pay for the purchase of raw materials. The increases represent percentages of 357.70% and 31.23%, respectively.

Equity

As of June 31, 2026, **equity attributable to owners of the parent** totaled THB 464.39 million, a decrease of THB 84.55 million or 15.40% from THB 548.94 million at year-end 2025. **Non-controlling interests** stood at THB 0.90 million, up from THB 0.72 million at the end of 2025. Consequently, **total equity** for the period amounted to THB 465.29 million, down from THB 549.66 million at year-end 2025, primarily due to the operating results of this quarter.

<u>Factors affecting the operation and financial statement of the Company's in the future.</u>

During the second quarter of 2026, global crude palm oil prices fluctuated due to geopolitical factors and energy policies implemented by major palm oil-producing countries. At the beginning of the quarter, crude palm oil prices were pressured by the easing of tensions in the Middle East, which temporarily resulted in lower petroleum prices. In addition, concerns over the establishment of a central government agency by Indonesia to manage and control palm oil exports led to a significant increase in palm oil exports from Indonesia, thereby putting downward pressure on crude palm oil prices. However, toward the end of the quarter, crude palm oil prices rebounded due to growing uncertainty surrounding the escalating tensions in the Middle East. As a result, petroleum and crude palm oil prices remained at relatively high levels.

For the domestic market, crude palm oil prices fluctuated throughout the quarter. At the beginning of the quarter, crude palm oil inventories remained at a high level due to unclear requirements and regulations regarding the application for crude palm oil export permits. In addition, export prices of crude palm oil were close to domestic selling prices, making it difficult to export crude palm oil. Subsequently, toward the end of the quarter, which would normally mark the beginning of the peak palm fruit season, production volumes were lower than expected. Based on assessments, palm fruit production in 2026 is expected to remain at relatively similar levels throughout the year, as observed in 2022 and 2023, due to the resting period of oil palm trees. The absence of a clear peak palm fruit season is expected to result in domestic crude palm oil prices remaining at relatively high levels.

From the perspective of the overseas palm oil industry, crude palm oil prices are expected to potentially increase due to the possibility of lower production volumes in several countries, particularly Indonesia and Malaysia, where a significant proportion of palm oil is used for biodiesel production. However, uncertainties remain regarding the potential delay in the implementation of the B50 policy and Indonesia's palm oil export policy. Other factors that require close monitoring include the risk of an El Nino event occurring toward the end of the year, as well as geopolitical tensions in the Middle East, which could affect petroleum prices. These factors are expected to contribute to continued volatility in crude palm oil prices. For the domestic market outlook, oil palm fruit production during the second half of the year is expected to decline due to the potential impact of El Niño conditions and the resting period of oil palm trees.

In this regard, the outlook for the palm oil industry, both domestically and internationally, remains dependent on several key factors, including international geopolitical conflicts, export policies and biodiesel consumption policies, the severity of El Nino conditions, oil palm fruit and soybean production volumes, as well as exchange rate movements and global economic conditions. The Company will closely monitor these factors in order to adjust its operational strategies appropriately in response to changing conditions in the future.

Please be informed accordingly,

Yours truly,

(Mr. Krisada Chavananand)

Managing Director