บริษัท พาโตเคมีอุตสาหกรรม จำกัด (มหาชน)
PATO CHEMICAL INDUSTRY PUBLIC CO., LTD.
Pato Building, 3388 New Petchburi Road, Bangkok 10310, Thailand
Tel: (+662) 318-0360 Fax: (+662) 318-0367 E-mail: parichart.m@pato.co.th

November 13, 2026

President

The Stock Exchange of Thailand

The consolidated financial statement of Pato Chemical Industry Plc. and its subsidiary for Q3/2026 and 9-month period ended September 30, 2026 operational performance are as follows:

Unit: Million Baht

	Comparison Q3/2026 and Q3/2025			Comparison 9-Month-Period 2026 and 2025		
	Amount	Increase (Decrease)	% Change	Amount	Increase (Decrease)	% Change
Total sales	103.53	(4.33)	(4.01)	339.23	(41.79)	(10.97)
Cost of Sales	70.20	(6.23)	(8.15)	237.76	(29.01)	(10.87)
Gross Profit	33.33	1.90	6.03	101.47	(12.78)	(11.19)

Main reasons for the above Q3/2026 and 9-month 2026 performance are as follows:

1. Factors affecting the global economy stem from wars among many countries. In particular, the ongoing conflicts in the Middle East have continuously caused severe global effects including oil shortages, volatility in oil prices, and rising inflation. Overall raw material prices have been increasing since Q1/2026 following the outbreak of the war in late February up to the present, leading to higher import costs due to increases in oil prices and transportation costs. The price of chemical fertilizers increased, including pesticides, whose use processes are related to the use of chemical fertilizers. Consequently, pesticide costs have tended to move in the same direction, and have also been affected by fluctuations of the Thai baht. Therefore, the company has to conservatively take into consideration the seasonal timing of imports for production and distribution, so that they do not lead to overstocking and eventually getting stuck with unworkable high cost that reduces sales performance and ability to generate profit.
2. The economic slowdown was caused by a combination of adverse factors (Perfect Storm), including higher energy prices resulting from conflicts in the Middle East. Private consumption increased in several categories, partly supported by government measures. However, the services sector slowed down, mainly due to a decline in tourism. Meanwhile, private investment in machinery and equipment

บริษัท พาโตเคมีอุตสาหกรรม จำกัด (มหาชน)
PATO CHEMICAL INDUSTRY PUBLIC CO., LTD.
Pato Building, 3388 New Petchburi Road, Bangkok 10310, Thailand
Tel: (+662) 318-0360 Fax: (+662) 318-0367 E-mail: parichart.m@pato.co.th

increased, and government disbursements also expanded. Household and business debt remained at high levels due to higher living costs and operating costs. In addition, agricultural output declined, while the prices of both in-season rice and off-season rice increased compared with the same period last year. In 2026, agricultural production decreased due to unfavorable weather conditions and the effects of the El Niño phenomenon. The volume of irrigation water, which is the main water source for cultivation, decreased due to the dry spell, resulting in insufficient water for farming and a reduction in cultivated areas. Meanwhile, the average cost of raw materials increased due to the impact of the war on global oil prices, resulting in higher transportation costs and products in the oil supply chain costs such as plastic pellets used as raw materials for packaging production, and solvents used in the manufacturing process. The company remains affected by the volatility of the baht. In addition, the company has to formulate products to meet market demand. Labor costs and other production overheads have increased, causing production costs per unit to be higher than normal. Therefore, it is a factor in considering importing goods for production and distribution, taking into account the seasonal use period in order not to produce excessive inventory, so that they do not lead to overstocking and eventually getting stuck with unworkable high cost.

3. From the above factors, it has been observed that farmers have to face the situation where the price of chemical fertilizers, an essential input in the cultivation process, has increased significantly, along with supply shortages, resulting in higher production costs for farmers. Meanwhile, prices of in-season rice and off-season rice have shown an upward trend; however, the increase has not been sufficient, leading to a decline in farmers' purchasing power. Therefore, farmers mitigated the impact of increased production costs by reducing the use of fertilizers and chemical pesticides and omitting certain procedures where possible in order to reduce costs. Consequently, purchase orders decreased, leading to the decline of the company's total sales.
4. In addition, price competition in the market intensified significantly compared with the previous year, while overall import costs continued to increase. In order to maintain its market share, the company has to adjust its selling prices in line with prevailing market conditions, resulting in lower profits. Furthermore, multinational suppliers have entered the competition at dealer customers level in Thailand which are the company's main customer target group. As a result, price competition to maintain market share is even more intense and affect the company's operating performance.

บริษัท พาโตเคมีอุตสาหกรรม จำกัด (มหาชน)
PATO CHEMICAL INDUSTRY PUBLIC CO., LTD.
Pato Building, 3388 New Petchburi Road, Bangkok 10310, Thailand
Tel: (+662) 318-0360 Fax: (+662) 318-0367 E-mail: parichart.m@pato.co.th

The above factors result in total sales of both Q3/2026 and 9-month period decreased. However, for Q3/2026, the cost of sales decreased at the higher level than the rate of decrease in sales, while 9-month period, the cost of sales decreased at the lower level than the rate of decrease in sales, resulting in an increase (decrease) in gross profit margin by 6.03 and (11.19)% y-o-y respectively.

Unit: Million Baht

	Comparison Q3/2026 and Q3/2025			Comparison 9-Month-Period 2026 and 2025		
	Amount	Increase (Decrease)	% Change	Amount	Increase (Decrease)	% Change
Gain from Investment	1.34	(2.13)	(61.47)	8.41	4.42	110.94
Forex Gain (Loss)	0.17	(0.25)	(60.37)	(0.33)	(2.56)	(114.80)
Other Revenue	0.02	(0.02)	(46.29)	0.07	(0.03)	(30.64)

Income from investments decreased in Q3/2026. The stock market experienced fluctuations with an increasing index during both quarters and saw a decreasing index in Q3. The SET Index as of September 30, 2026, closed at 1,559.01 points, which was lower than the closing SET index as of June 30, 2026, at 1,591.24, representing a decrease of 32.23 points. The domestic political situation contributed to the decreased investor confidence. In addition, ongoing war between Russia and Ukraine and conflicts in several Middle East countries causes global inflation. As a result, income from investments, most of which are the unrealized gain from changes in the value of investments sees a decrease. The dividend received increased compared with the previous year. The Company has managed foreign exchange exposure through forward contracts of both baht and dollar T/R to mitigate the impact of exchange rate fluctuations. However, due to continuous depreciation of the baht during the quarters, the exchange rate fluctuated between 33.4363-33.7180 baht to a dollar resulting in a decrease in forex gain. Additionally, other income decreased from the selling of obsolete packaging materials.

Income from investments increased for 9-month period of 2026, due to volatile stock market conditions of upward trend throughout Q1-Q2/2026 and reversed to downward trend in Q3/2026. The SET index as of September 30, 2026, closed at 1,559.01 points, an increase 299.34 points from the closing level of 1,259.67 points on December 30, 2025. The abovementioned factors resulted in a decrease income from investment, mainly from losses from sale of investments and less dividends received. However, unrealized capital gains from equity investments increased y-o-y. The Company has the policy to minimize forex risk exposure from fluctuations

บริษัท พาโตเคมีอุตสาหกรรม จำกัด (มหาชน)
PATO CHEMICAL INDUSTRY PUBLIC CO., LTD.
Pato Building, 3388 New Petchburi Road, Bangkok 10310, Thailand
Tel: (+662) 318-0360 Fax: (+662) 318-0367 E-mail: parichart.m@pato.co.th

through forward contracts of both baht and dollar T/R arrangements. However, due to depreciation of the baht during 9-month period, ranging from 31.4222-33.7180 baht to a dollar resulting in an increase in forex loss. Other income increased from the selling of obsolete packaging materials.

Unit: Million Baht

	Comparison Q3/2026 and Q3/2025			Comparison 9-Month-Period 2026 and 2025		
	Amount	Increase (Decrease)	% Change	Amount	Increase (Decrease)	% Change
Cost of sales	8.12	1.03	14.50	22.91	(1.48)	(6.08)
Administrative Cost	9.78	0.30	3.15	29.82	(0.29)	(0.97)
Financial Cost	0.26	0.10	63.19	0.63	(0.02)	(3.61)
Income Tax	3.14	(0.47)	(13.05)	9.99	(2.08)	(17.20)

Selling Expenses in Q3/2026 increased due to lower sales resulting from decreased market demand. Price competition intensified in line with market conditions to maintain market share. Selling expenses increased at a higher rate than the rate of decrease in sales, particularly in salesman welfare expenses, promotional expenses, transportation expenses, and commission. While administrative expenses slightly increased mainly on vehicle expenses, membership expenses, and other miscellaneous expenses on current administrative cost from obligations under the employee retirement benefit plan.

Selling expenses for the 9-month period of 2026 decreased from lower sales resulting from the decrease in market demand. Price competition intensified in line with market conditions to maintain market share. Selling expenses decreased at a lower rate than the rate of decrease in sales, particularly in employee benefits, promotional expenses, transportation expenses, commission, and registration expenses. Administrative expenses decreased, mainly from employee benefits, and miscellaneous expenses on current administrative cost from obligations under the employee retirement benefit plan, depreciation expenses, depreciation, and SET-related expenses.

Financial Cost in Q3/2026 increased compared with the same period of the previous year, mainly from the extension of T/R payment periods. Interest rates increased compared with the previous year, between 4.18%-4.40% amid volatility and the baht's depreciation. The company had to wait for favorable opportunities to cover foreign exchange exposure through forward contracts and extend T/R payment periods for both baht and dollar T/R to mitigate the impact of exchange rate fluctuations. This resulted in a higher interest burden under

บริษัท พาโตเคมีอุตสาหกรรม จำกัด (มหาชน)
PATO CHEMICAL INDUSTRY PUBLIC CO., LTD.
Pato Building, 3388 New Petchburi Road, Bangkok 10310, Thailand
Tel: (+662) 318-0360 Fax: (+662) 318-0367 E-mail: parichart.m@pato.co.th

prevailing circumstances. Furthermore, the upward trend in T/R interest rates, together with net interest cost related to obligations under employee retirement benefit plan, resulted in the increase in financial costs.

Financial Cost for the 9-month period of 2026 decreased when compared to the same period of the previous year, mainly from the extension of T/R payment periods. Interest rates decreased compared with the previous year; however, they were expected to see an upward trend between 3.93%-4.50% amid volatility of the baht's depreciation. The company had to wait for favorable opportunities to cover the foreign exchange exposure with forward contracts and extended T/R payment periods for both baht and dollar T/R to mitigate the impact of fluctuation of the exchange rate, resulting in a higher interest burden under the prevailing circumstances. Furthermore, the upward trend in T/R interest rates, together with net interest cost related to obligations under employee retirement benefit plan, resulted in the reduce in financial costs.

Income Tax in Q3/2026 slightly decreased y-o-y. The decrease in sales revenue compared with the same quarter of the previous year resulted in a corresponding increase in cost of sales and selling and administrative expenses. As a result, profit before income tax decreased, including items related to tax benefits and various tax exemptions. Therefore, corporate income tax for Q3/2026 decreased compared with the previous year.

Income Tax of the 9-month period of 2026 decreased. The decrease in sales revenue compared with the same period of the previous year resulting in a corresponding decrease in cost of sales and selling and administrative expenses. As a result, profit before income tax decreased, including items related to tax benefits and various tax exemptions. Therefore, corporate income tax for the 9-month period of 2026 decreased compared to the previous year.

From the reasons mentioned above, the company recorded a net profit for Q3/2026 and the 9-month period of 2026 ended September 30, 2026 of 13.54 and 46.26 million baht, a decrease of 1.46 and 7.08 million baht or a difference of 9.76% and 13.27% y-o-y, respectively.

Unit: Million Baht

	Comparison Ended September 30, 2026 and December 31, 2025		
	Amount	**Increase (Decrease)**	**% Change**
Total Assets	572.02	29.92	5.52
Total Liabilities	108.26	43.32	66.73
Shareholders' Equity	463.76	(13.40)	(2.81)

บริษัท พาโตเคมีอุตสาหกรรม จำกัด (มหาชน)
PATO CHEMICAL INDUSTRY PUBLIC CO., LTD.
Pato Building, 3388 New Petchburi Road, Bangkok 10310, Thailand
Tel: (+662) 318-0360 Fax: (+662) 318-0367 E-mail: parichart.m@pato.co.th

Total assets increased from the change in cash, cash equivalents, account receivables, other receivables, and inventories. Other current financial assets decreased due to the decrease in sales. Purchases of raw materials decreased to be at appropriate quantity for current production and to meet market demand in the next quarter. Expediting T/R repayments when favorable timing and opportunities were available to avoid impact from the currency exchange rate fluctuations, cash balance increased consequently. Current financial assets decreased due to dividend payments. However, the increase in other non-current financial assets was from gains on changes in fair value driven by a volatile stock market with an upward trend, resulted in a decrease in deferred tax. Fixed assets decreased due to higher depreciation expenses from the installation of new fire pump systems. Intangible assets slightly decreased from less toxicity studies and efficacy field trials.

Total liabilities such as short-term loan from financial institutions and trade creditors increased due to the volatility and depreciation of the baht. The company therefore entered into forward contracts and T/R to mitigate the impact of the exchange rate fluctuations. Although T/R interest rates have decreased in 2026, they are expected to trend upward. T/R settlements were extended during the middle of Q3/2026 to wait for favorable timing to minimize the impact of currency exchange rate fluctuations. Purchases of imported and domestic raw materials decreased to an appropriate quantity. Meanwhile, domestic purchases of raw materials and packaging materials increased due to the impact of the war in the Middle East, which significantly drove up costs. Outstanding corporate income tax payable decreased due to lower profits before tax. The company has also considered applicable of tax benefits and exemptions in its corporate income tax calculation, and thus further reducing the outstanding corporate income tax payable. In addition, estimated liabilities for employee retirement benefits increased due to revaluation, actuarial losses, service and interest costs, and employee retirement compensation payments, resulting in an increase in total liabilities.

Shareholders' equity decreased. The Company's performance and its subsidiary's yielding lower net profit. Meanwhile, other components of shareholders' equity included an unrealized loss from the selling of other non-current financial assets totalled 16.29 million baht from the fair value adjustment at the end of the period. Due to stock market volatility with an upward trend in the SET index throughout Q3/2026, other components of shareholders' equity increased by 7.34 million baht, or an equivalent of 31.07%, compared to December 31, 2025.

บริษัท พาโตเคมีอุตสาหกรรม จำกัด (มหาชน)
PATO CHEMICAL INDUSTRY PUBLIC CO., LTD.
Pato Building, 3388 New Petchburi Road, Bangkok 10310, Thailand
Tel: (+662) 318-0360 Fax: (+662) 318-0367 E-mail: parichart.m@pato.co.th

The company has a strong financial structure with a current ratio of 5.81 and debt-to-equity ratio of 0.23.

Yours faithfully,

(Dr. Viwat Trillit)

Chief Executive Officer