ALPHAXSET-2611-001

11 November 2026

Subject: Management discussion and analysis for the third quarter of 2026

To: President and Manger

The Stock Exchange of Thailand

Alpha Divisions Public Company Limited and its subsidiaries **("the Group")** would like to report the Group's operating results for the third quarter of 2026, with the following key highlights:

Overall Operating Performance of the Group

Unit: Million Baht	Q3/2026	Q3/2025	Increase (decrease)	Change (%)	9M/2026	9M/2025	Increase (decrease)	Change (%)
Total revenue	**161.6**	**159.1**	**2.5**	**1.6**	**340.1**	**309.6**	**30.5**	**9.9**
Net profit attributable to owners of the parent	**100.6**	**113.0**	**(12.4)**	**(11.0)**	**103.3**	**242.8**	**(139.5)**	**(57.5)**
Less: Gain (loss) on foreign exchange rate	3.8	13.4	(9.6)	(71.6)	(37.3)	156.3	(193.6)	(123.9)
Less: Gain on modification of long-term loan agreement	-	-	-	-	24.2	-	24.2	N.M.
Less: Gain on net monetary position	-	0.3	(0.3)	N.M.	-	0.7	(0.7)	N.M.
Core net profit attributable to owners of the parent	**96.8**	**99.3**	**(2.5)**	**(2.5)**	**116.4**	**85.8**	**30.6**	**35.7**

Net profit attributable to owners of the parent

For the third quarter of 2026, the Group reported net profit attributable to owners of the parent of Baht 100.6 million, representing a decrease of Baht 12.4 million or 11.0% compared to the same quarter of the previous year. The decrease was primarily attributable to lower gains from non-operating items, particularly those arising from foreign exchange rate fluctuations.

For the nine-month period ended 30 September 2026, the Group reported net profit attributable to owners of the parent of Baht 103.3 million, representing a decrease of Baht 139.5 million or 57.5% compared to the corresponding period of the previous year. The decrease was mainly attributable to foreign exchange gains and losses arising from Thai Baht-denominated bank deposits held by APDL, whose functional currency is the US Dollar (USD).

In 2025, the appreciation of the Thai Baht against the US Dollar resulted in foreign exchange gains from the remeasurement of these deposits. In contrast, the depreciation of the Thai Baht in 2026 resulted in foreign exchange losses. The Group has since converted these Thai Baht-denominated deposits into US Dollars to mitigate foreign exchange risk and align its cash holdings with APDL's functional currency.

Nevertheless, excluding the impact of non-operating items, the Group's net core profit attributable to owners of the parent for the nine-month period increased significantly, reflecting growth in its core businesses despite the decline in reported net profit attributable to owners of the parent.

Core Net Profit Attributable to Owners of the Parent

For the third quarter of 2026, the Group reported core net profit attributable to owners of the parent of Baht 96.8 million, representing a slight decrease of Baht 2.5 million or 2.5% compared to the same quarter of the previous year.

For the nine-month period ended 30 September 2026, the Group reported core net profit attributable to owners of the parent of Baht 116.4 million, representing an increase of Baht 30.6 million or 35.7% compared to the corresponding period of the previous year. The improvement was primarily driven by revenue growth in both the energy and financial services businesses, particularly SML's secured microfinance business in Lao PDR. SML's operating performance improved due to the continued expansion of its loan portfolio, including loans extended to several large borrowers, which contributed to higher interest income.

In addition, more effective loan management and debt collection efforts enabled SML to recover certain overdue loans, resulting in a reduction in expected credit loss (ECL) provisions. Consequently, SML turned around from a net loss in the corresponding period of the previous year to a net profit in the current period.

Operating Revenue

Unit: Million Baht	Q3/2026	Q3/2025	Increase (decrease)	Change (%)	9M/2026	9M/2025	Increase (decrease)	Change (%)
Revenues from sales of electricity	110.7	111.0	(0.3)	(0.3)	192.4	178.1	14.3	8.0
Interest income from finance lease and loan to customers	29.9	19.3	10.6	54.9	88.7	60.1	28.6	47.6
Total operating revenue	**140.6**	**130.3**	**10.3**	**7.9**	**281.1**	**238.2**	**42.9**	**18.0**

For the third quarter of 2026, the Group reported total operating revenue of Baht 140.6 million, representing an increase of Baht 10.3 million or 7.9% compared to the same quarter of the previous year. The increase was primarily driven by growth in the financial services business, while revenue from the energy business decreased slightly.

For the nine-month period ended 30 September 2026, the Group reported total operating revenue of Baht 281.1 million, representing an increase of Baht 42.9 million or 18.0% compared to the corresponding period of the previous year. The growth was supported by improved performance in both the energy and financial services businesses, particularly the expansion of SML's loan portfolio, which was a key contributor to revenue growth during the period.

Revenues from sales of electricity

For the third quarter of 2026, the Group reported revenue from sales of electricity of Baht 110.7 million, accounting for 78.7% of total operating revenue. This represented a slight decrease of Baht 0.3 million or 0.3% compared to the same quarter of the previous year, primarily due to a slight reduction in water inflows into the reservoirs during the early part of the third quarter of 2026.

For the nine-month period ended 30 September 2026, the Group reported revenue from sales of electricity of Baht 192.4 million, accounting for 68.4% of total operating revenue, representing an increase of Baht 14.3 million or 8.0% compared to the corresponding period of the previous year. The increase was primarily attributable to sediment management in the reservoir during the previous year, together with more effective water resource management, resulting in higher electricity generation and sales volumes.

Interest income from finance lease and loan to customers

For the third quarter of 2026, the Group reported interest income from finance leases and loans to customers of Baht 29.9 million, accounting for 21.3% of total operating revenue. This represented an increase of Baht 10.6 million or 54.9% compared to the same quarter of the previous year. The increase was primarily driven by the continued expansion of SML's loan portfolio, the Group's secured microfinance business in Lao PDR, including loans extended to several large borrowers, which contributed to revenue growth in the financial services business.

For the nine-month period ended 30 September 2026, the Group reported interest income from finance leases and loans to customers of Baht 88.7 million, accounting for 31.6% of total operating revenue. This represented an increase of Baht 28.6 million or 47.6% compared to the corresponding period of the previous year. The growth reflected the continued expansion of the loan portfolio compared to the same period of the previous year, including loans extended to several large borrowers, resulting in higher overall interest income and contributing significantly to revenue growth in the financial services business.

Cost of Sales and Services and Gross Profit

Unit: Million Baht	Q3/2026	Q3/2025	Increase (decrease)	Change (%)	9M/2026	9M/2025	Increase (decrease)	Change (%)
Cost of sales and services	18.9	7.4	11.5	155.4	62.7	80.4	(17.7)	(22.0)
Gross profit	121.7	122.9	(1.2)	(1.0)	218.4	157.8	60.6	38.4
Gross profit margin (%)	**86.6%**	**94.3%**			**77.7%**	**66.2%**		

For the third quarter of 2026, the Group reported cost of sales and services of Baht 18.9 million, representing an increase of Baht 11.5 million or 155.4% compared to the same quarter of the previous year. The increase was primarily attributable to the reversal of expected credit loss (ECL) allowances by SML in the third quarter of 2025, following the recovery of receivables from customers who had previously defaulted on their payments, resulting in a relatively low cost of sales and services in the corresponding period of the previous year. Consequently, the Group reported gross profit of Baht 121.7 million, representing a slight decrease of Baht 1.2 million or 1.0% compared to the same quarter of the previous year. Gross profit margin decreased from 94.3% to 86.6%, mainly due to the increase in cost of sales and services.

For the nine-month period ended 30 September 2026, the Group reported cost of sales and services of Baht 62.7 million, representing a decrease of Baht 17.7 million or 22.0% compared to the corresponding period of the previous year. The decrease was primarily driven by more effective loan management and debt collection efforts by SML, which enabled the recovery of certain overdue receivables and resulted in lower expected credit loss (ECL) provisions compared to the corresponding period of the previous year. Together with revenue growth in both the energy and financial services businesses, the Group reported gross profit of Baht 218.4 million, representing an increase of Baht 60.6 million or 38.4% compared to the corresponding period of the previous year. Gross profit margin improved from 66.2% to 77.7%, reflecting improved profitability across the Group's core businesses.

Other Income

Unit: Million Baht	Q3/2026	Q3/2025	Increase (decrease)	Change (%)	9M/2026	9M/2025	Increase (decrease)	Change (%)
Interest income	17.0	13.9	3.1	22.3	50.7	53.7	(3.0)	(5.6)
Other income	4.0	14.9	(10.9)	(73.2)	8.3	17.7	(9.4)	(53.1)
Total other income	**21.0**	**28.8**	**(7.8)**	**(27.1)**	**59.0**	**71.4**	**(12.4)**	**(17.4)**

For the third quarter of 2026, the Group reported total other income of Baht 21.0 million, representing a decrease of Baht 7.8 million or 27.1% compared to the same quarter of the previous year. The decrease was primarily attributable to lower penalty and late payment interest income from SML's financial services business. In the third quarter of 2025, SML received repayments from customers who had previously defaulted on their payments, resulting in higher recognition of such income compared to the current quarter. However, the Group's interest income increased by Baht 3.1 million or 22.3%, mainly due to additional investments in fixed-term deposits during the fourth quarter of 2025, which contributed to higher interest income in the current quarter.

For the nine-month period ended 30 September 2026, the Group reported total other income of Baht 59.0 million, representing a decrease of Baht 12.4 million or 17.4% compared to the corresponding period of the previous year. The decrease was primarily attributable to lower penalty and late payment interest income from SML, as significant repayments from previously defaulted borrowers had been received during the corresponding period of the previous year. In addition, the Group's interest income decreased by Baht 3.0 million or 5.6%, mainly due to the utilization of certain bank deposits to finance the development of the Solar Paksan power plant project, resulting in a lower balance of interest-bearing deposits during the period.

Other Gains (Losses)

Unit: Million Baht	Q3/2026	Q3/2025	Increase (decrease)	Change (%)	9M/2026	9M/2025	Increase (decrease)	Change (%)
Gain (loss) on foreign exchange rate	3.8	13.4	(9.6)	(71.6)	(37.3)	156.3	(193.6)	(123.9)
Gain on modification of long-term loan agreement	-	-	-	-	24.2	-	24.2	N.M.
Gain on net monetary position	-	0.3	(0.3)	N.M.	-	0.7	(0.7)	N.M.
Total other gains (losses)	**3.8**	**13.7**	**(9.9)**	**(72.3)**	**(13.1)**	**157.0**	**(170.1)**	**(108.3)**

For the third quarter of 2026, the Group reported net other gains of Baht 3.8 million, representing a decrease of Baht 9.9 million or 72.3% compared to the same quarter of the previous year. The decrease was primarily attributable to lower foreign exchange gains resulting from fluctuations in the Thai Baht against the US Dollar.

For the nine-month period ended 30 September 2026, the Group reported net other losses of Baht 13.1 million, compared to net other gains of Baht 157.0 million in the corresponding period of the previous year, representing a decrease of Baht 170.1 million or 108.3%. The decrease was primarily attributable to a shift from foreign exchange gains of Baht 156.3 million in the corresponding period of the previous year to foreign exchange losses of Baht 37.3 million in the current period. These items are financial in nature and are not directly related to the operating performance of the Group's core businesses.

Expenses

Unit: Million Baht	Q3/2026	Q3/2025	Increase (decrease)	Change (%)	9M/2026	9M/2025	Increase (decrease)	Change (%)
Administrative expenses	34.6	36.5	(1.9)	(5.2)	116.7	106.9	9.8	9.2
Finance costs	8.1	7.6	0.5	6.6	24.5	22.4	2.1	9.4
Total expenses	**42.7**	**44.1**	**(1.4)**	**(3.2)**	**141.2**	**129.3**	**11.9**	**9.2**

Administrative Expenses

For the third quarter of 2026, the Group reported administrative expenses of Baht 34.6 million, representing a slight decrease of Baht 1.9 million or 5.2% compared to the same quarter of the previous year.

For the nine-month period ended 30 September 2026, the Group reported administrative expenses of Baht 116.7 million, representing an increase of Baht 9.8 million or 9.2% compared to the corresponding period of the previous year. The increase was primarily attributable to one-time expenses, mainly related to the initial development phase of the APDL Solar project, including feasibility study costs, documentation expenses and other related costs, as well as financial advisory fees incurred in connection with the transaction in accordance with the requirements of the Stock Exchange of Thailand. Additional expenses included shareholders' meeting costs and stock exchange fees. These expenses were non-recurring in nature and did not form part of the Group's regular operating expenses.

Finance Costs

For the third quarter of 2026, the Group reported finance costs of Baht 8.1 million, representing a slight increase of Baht 0.5 million or 6.6% compared to the same quarter of the previous year.

For the nine-month period ended 30 September 2026, the Group reported finance costs of Baht 24.5 million, representing a slight increase of Baht 2.1 million or 9.4% compared to the corresponding period of the previous year.

Financial Position

Unit: Million Baht	30 September 2026	31 December 2025	Increase (decrease)	Change (%)
Total Assets	**7,660.8**	**6,019.5**	**1,641.3**	**27.3**
Total Liabilities	**1,601.8**	**385.3**	**1,216.5**	**315.7**
Total Equity	**6,059.0**	**5,634.2**	**424.8**	**7.5**
Equity attributable to owners of the parent	6,018.2	5,594.4	423.8	7.6
Non-controlling interests	40.8	39.8	1.0	2.5

Total Assets

As at 30 September 2026, the Group's total assets amounted to Baht 7,660.8 million, representing an increase of Baht 1,641.3 million or 27.3% from Baht 6,019.5 million as at 31 December 2025. The increase was primarily attributable to the following:

- Property and equipment increased by Baht 1,338.3 million, mainly due to approximately Baht 1,300.0 million invested in the development of the Solar Paksan power plant project.

Total Liabilities

As at 30 September 2026, the Group's total liabilities amounted to Baht 1,601.8 million, representing an increase of Baht 1,216.5 million or 315.7% from Baht 385.3 million as at 31 December 2025. The increase was primarily attributable to the following:

- Long-term borrowings from financial institutions increased by Baht 1,238.9 million, primarily to finance the development of the Solar Paksan power plant project.

Total Equity

As at 30 September 2026, the Group's total equity amounted to Baht 6,059.0 million, representing an increase of Baht 424.8 million or 7.5% from Baht 5,634.2 million as at 31 December 2025. The increase was primarily attributable to the following:

- Net profit attributable to owners of the parent of Baht 103.3 million for the period.
- Other components of equity increased by Baht 320.5 million, mainly due to foreign currency translation differences arising from the depreciation of the Thai Baht.

Cash Flows

Unit: Million Baht	9M/2026	9M/2025
Cash flows from (used in) operating activities	44.2	97.1
Cash flows from (used in) investing activities	(1,280.4)	(216.6)
Cash flows from (used in) financing activities	1,180.5	8.3
Increase (decrease) in exchange differences on translation and the effect of exchange rate changes on cash and cash equivalents	223.4	(31.0)
Net increase (decrease) in cash and cash equivalents	**167.7**	**(142.2)**
Cash and cash equivalents at beginning of period	**3,587.3**	**3,803.8**
Cash and cash equivalents at end of period	**3,755.0**	**3,661.6**

Cash flows from operating activities for the nine-month period ended 30 September 2026, the Group reported net cash flows from operating activities of Baht 44.2 million, comprising cash generated from operations of Baht 40.9 million and interest received of Baht 38.7 million, partially offset by interest paid of Baht 21.6 million and income tax paid of Baht 13.8 million.

Cash flows used in investing activities for the nine-month period ended 30 September 2026, the Group reported net cash flows used in investing activities of Baht 1,280.4 million, primarily attributable to cash payments of approximately Baht 1,300.0 million for the development of the Solar Paksan power plant project.

Cash flows from financing activities for the nine-month period ended 30 September 2026, the Group reported net cash flows from financing activities of Baht 1,180.5 million, primarily driven by proceeds from borrowings from financial institutions of Baht 1,238.9 million to finance the development of the Solar Paksan power plant project, partially offset by repayments of long-term borrowings from financial institutions of Baht 55.4 million.

Please be informed accordingly.

Yours sincerely,
Alpha Divisions Public Company Limited

- Mr. Kumpon Suangburanakul -

(Mr. Kumpon Suangburanakul)
Chief Executive Officer